

May 2008



Chamber Action

210 S Ankeny Blvd

Ankeny, IA 50023

(515) 964-0685



Happy Trails

Pet Nutrition & Training, Inc.
2005 S. Ankeny Blvd. Suite 500
Ankeny, IA 50021
Michelle Huntting
(515) 963-3920
www.happytrailspet.com



Bond Enterprises, Inc.

825 S.W. Ordinance Rd. Suite 101
Ankeny, IA 50021
Mark Bond
(515) 965-7562
www.stonebydesigniowa.com



Iowa Sleep Disorders Center

400 S.E. Delaware Ave.
Ankeny, IA 50021
Barb Zorn
(515) 225-0188
www.iowasleep.com

Ribbon

Cuttings



The Bridal Connection, LLC

710 N. Ankeny Blvd.
Ankeny, IA 50023
Dan & Lara Bunkers
(515) 964-5683
www.bridalconnection.com



Allstate Insurance

213 N. Ankeny Blvd. Suite 125
Ankeny, IA 50023
Aaron Hill
(515) 963-0404
www.webbquote.com



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www.karlchevrolet.com



◆ MEMBERSHIP OPPORTUNITIES ◆

Chamber Staff

Julie Cooper
Executive Director
jcooper@ankeny.org

Cindy Fish
Events Coordinator
cfish@ankeny.org

Kris Oakie
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koakie@ankeny.org

Shelley Baugh
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sbaugh@ankeny.org

Sharlyn Hulling
Office Coordinator
shulling@ankeny.org

Shelli Bridgeman
Administrative Assistant
sbridgeman@ankeny.org

ankeny young professionals

breakfast social
sponsored by Anani Salon
& Spa
may 2 @ 7 am
CJ's Bagels
127 N Ankeny Blvd

lunch & learn
sponsored by Simpson College
may 6 @ noon
Ankeny Area Chamber
210 S Ankeny Blvd

Tailgate
sponsored by Tailgate Clothing
& Ankeny Jaycees
may 20 @ 11 am to 1pm
Ankeny Area Chamber Parking Lot
210 S Ankeny Blvd

Ankeny Unplugged
may 30 @ 5 pm
Ankeny Bandshell
210 S Ankeny Blvd

feeling young?
www.ankenyyoungprofessionals.org

Wall of Cards Needs YOU!

Place your business card on the "Wall of Cards." Don't forget all Chamber members have the opportunity to display their cards. Stop by to make sure your card is displayed.

Ambassadors' Corner

Ambassador of the Month



Carol Thompson

Carol Thompson is the director of business administration for Creative Community Options. CCO's mission is to empower Iowan's with disabilities to achieve their personal goals. To get involved with our fundraising efforts, please visit our website at: www.creativecommnityoptions.org.

To learn more about our ambassadors go to www.ankeny.org
Explore Our Committees

The mission of the Ambassadors is to be the welcoming arm of the Ankeny Area Chamber of Commerce. Ambassadors are appreciated as they mentor, welcome, guide and enhance the membership opportunities of fellow business managers and owners.

Presented by



AMBASSADORS' EVENTS

May 6 @ Noon ~ AYP Lunch and Learn

May 6 @ 4:30PM ~ RC – Batteries Plus
(2732 SE Delaware Suite 310)

May 7 @ 4:30PM ~ RC – Planned Parenthood
(704 N. Ankeny Blvd)

May 8 @ 5 – 7 PM ~ BAH @ Bob Brown Buick-Pontiac-GMC

May 20 @ Noon ~ AYP Tailgate (Chamber parking lot)

May 21 @ Noon ~ New Member Reception
Sponsored by Nodle Zoo

Business
Spotlight
SendOutCards™

Do you want to connect more often with the personal touch of a handwritten greeting card but just don't have the time to keep up? Forget birthdays and anniversaries or spend hours writing, addressing, stuffing and stamping each month just to get them out? Do you cringe at spending \$3-\$4 for one greeting card? Then this system is for you!

The best part is that the card system allows you to personalize your cards in your own handwriting! Select when you want them mailed - push send and you are done! Within minutes you can have one or hundreds of cards sent and the SOC system is mailing cards for you so you can get back to business!

By the way, the greeting cards are of perfect quality and mailed to your client, family, friend, employee or prospect in a white envelope, handwritten front SOC font and a real lick and stick stamp! You can even send gifts, gift cards and checks! No card minimums and upload digital pics to card fronts!

Send Out Cards

10271 N.W. 42nd St.
Polk City, IA 50226
(515) 297-3434

www.sendoutcards.com/13145

Business!
after hours



May 8
5-7 PM

Bob Brown Buick Pontiac GMC has been a part of the Ankeny community since opening in January 2005. Conveniently located east of I-35 on SE Oralabor Road, the dealership is home to a 40 vehicle indoor showroom, the largest of its kind in the state of Iowa.

Bob Brown Buick Pontiac GMC is a family owned business started in 1961 by Bob Brown. The family tradition is carried on today by Ron Brown, who is group's president. Matt Brown, Ron's son, is managing partner of the Ankeny dealership.

Join the Bob Brown team for Business After Hours on Thursday, May 8 from 5 PM to 7 PM at our facilities at 1405 SE Oralabor Rd. Come network with fellow chamber members, enjoy appetizers and drinks and have a chance to win a spring car care check-up and complete detail.

Bob Brown Buick-Pontiac-GMC

1405 S.E. Oralabor Rd.
Ankeny, IA 50021
(515) 289-5900

www.bobbrowngmc.com

CALENDAR OF EVENTS

May 1 @ 4:30 PM ~ RC – Courtyard Estates Assisted Living Communities (601 Hawthorne Crossing Dr. SE, Bondurant)

May 2 @ Noon ~ Education Committee Mtg

May 5 @ Noon ~ Public Affairs Committee Mtg

May 5 @ 4:30PM ~ RC – Gateway Insurance Services (1255 N. Ank.Blvd.)

May 6 @ 7AM ~ Executive Board Mtg

May 6 @ 4:30PM ~ RC – Batteries Plus (2732 SE Delaware Suite 310)

May 7 @ 4:30PM ~ RC – Planned Parenthood (704 N. Ankeny Blvd)

May 8 from 5 to 7 PM ~ BAH @ Bob Brown Buick-Pontiac-GMC

May 13 @ 7AM ~ Board of Directors Mtg

May 13 @ Noon ~ Golf Committee Mtg

May 19 @ Noon ~ SummerFest Marketing Committee Mtg

May 20 @ 5:30 PM ~ SummerFest Committee Mtg

May 21 @ 11:15 AM ~ Ambassador Committee Mtg

May 21 @ Noon ~ New Member Reception
Sponsored by Noodle Zoo (Chamber conference room)

May 21 @ 4:30 PM ~ Taste of Ankeny Committee Mtg

May 22 @ 4:30 PM ~ RC – Green's Appliance, Heating & Cooling (1450 NE 69th Place, Suite 51)

May 29 @ 11:30 AM ~ Connect Lunch
(Ankeny Golf & Country Club)

May 30 @ 5 PM ~ Ankeny Unplugged

June 2 @ Noon ~ Public Affairs Committee Mtg

June 3 @ 7 AM ~ Executive Board Mtg

June 10 @ 7 AM ~ Board of Directors Mtg

June 10 @ Noon ~ Golf Committee Mtg

Welcome New Members



Community Heating & Cooling, Inc.

Rob Richards ~ Owner
P.O. Box 981 ~ Ankeny, IA 50021
(515) 965-8181

Community Heating & Cooling, Inc. is a family owned and operated company since 2000. Community Heating & Cooling services all makes and models of HVAC equipment, specializing in residential heating & cooling needs. Community Heating & Cooling Inc. offers sales and installations of furnaces, central air conditioners, humidifiers, air filters, air cleaners and water heaters. Community Heating & Cooling offers 24 hr. service.



OnMedia Precision TV Advertising

Rhonda Schuller ~ Account Executive
2195 Ingersoll Ave. ~ Des Moines, IA 50312
(515) 246-1300 ~ www.onmediaadsales.com

Rhonda Schuller is an account executive with OnMedia Cable TV Advertising. OnMedia is the television advertising side of Mediacom. OnMedia offers clients the opportunity to advertise locally on 40 cable TV networks like ESPN, Lifetime, HGTV and CNN. Cable TV is a very effective medium for local businesses because it allows the flexibility to geographically and demographically target the best customers at a very affordable rate that allows clients to purchase TV in high frequency which will deliver results!

Rhonda would love the opportunity to talk with you about marketing your business on hit cable TV shows like Larry King Live (CNN), Sell this House (HGTV), Trading Spaces (TLC), Top Chef (Bravo), The Sopranos (A&E), Nancy Grace (Headline News), Deadliest Catch (Discovery) or Monday Night Football (ESPN). Please give her a call to see how affordable it is to market your business on national cable networks. Start reaching the people who count.



Animal Rescue League of Iowa

Tom Colvin ~ Executive Director
5452 NE 22nd ~ Des Moines, IA 50315
(515) 262-9503 ~ www.arl-iowa.org

The Animal Rescue League of Iowa Inc. (ARL) is Iowa's largest nonprofit animal shelter, caring for many thousands of pets each year. The ARL serves people and pets from across the state of Iowa through its programs, which include pet adoption, humane education, pet behavior training, spay/neuter, animal cruelty intervention and much more. The Animal Rescue League of Iowa (ARL) has grown dramatically since its founding in 1926 — expanding its programs that serve both people and homeless animals across Iowa. The most obvious growth is the number of animals the ARL provides shelter and care for each year. Intakes have increased annually to over 18,000 animals in 2007. The mission of the Animal Rescue League of Iowa, Inc. is to promote animal welfare, the human/animal bond, and prevent the overpopulation of pets.



Heck Inc.
Eric Heck ~ Owner
700 S.E. Oralabor Rd.
Ankeny, IA 50021
(515) 208-9075

Heck, Incorporated is a stone, manufactured stone, brick and block installation company located at 700 SE Oralabor Road, in Ankeny. With 40 years of experience in Central Iowa, Heck, Inc. takes pride in their reputation and the quality of their work. They specialize in new construction, remodeling and restoration. Owners Larry and Eric Heck are a father and son team that can assist you with any masonry construction project. They are insured and a member of the Iowa Home Builder's Association. For consultation on your next residential or commercial project, contact their office at 289-5027 or by cell at 208-1606.



With interest rates plummeting, let me make your home plans a reality, whether you are thinking of moving to a new home, making improvements to your current home or consolidating your other debt. You may be able to lower your mortgage payments or eliminate the need for private mortgage insurance. My goal is to find the best strategy that will help you accomplish your goals.

First American Bank

Home Mortgage

Belinda Lenzini ~ Loan Originator
2010 N. Ankeny Blvd.
Ankeny, IA 50023
(515) 963-1369

www.mortgage.bankfirstamerician.com



Adventure Lighting, Inc.

Jim Zimmerman ~ Sales
90 Washington Ave.
Des Moines, IA 50314
(515) 288-0444

www.adventurelighting.com

Adventure Lighting, Inc. has been specializing in the sale of lamps, ballasts and fixtures to the commercial/industrial market of central Iowa since 1980. Locally owned and operated by Jack & Sue Huff, our knowledgeable staff, with over 50 years of combined experience, will assist in locating hard to find bulbs or fixtures and help set up energy audits to lower your utility bills. Call and ask us about the MidAmerican Energy rebate program. Together we can help you upgrade your lighting to more efficient bulbs and ballasts and "save some green". Please visit our website at www.adventurelighting.com
Business hours: M-F, 7:30 AM – 4:30 PM
Fax: 515-288-1934.

Welcome New Members



Heartland Heating & Cooling, LLC

Kelle Sickerson ~ General Manager
5601 Mische Dr., # 1 ~ Grimes, IA 50111
(515) 986-5007 ~ www.heartlandheating.com

Heartland Heating & Cooling, LLC came together in September 2003. Mike Nelson and Dave Volante shared a long history in the construction industry and decided they were ready for a change. They partnered up and became Heartland Heating & Cooling. They started out with two installers and a van. Now they have a fleet of 40 vehicles. Their primary goal has always been in new, production based construction. This would include some geo-thermals and some other commercial jobs. However, now they are ready to expand their business to include all aspects of the HVAC industry. Including more residential replacements and service, more commercial service and replacements, cleaning and fine tuning as well as helping people get the best in-door air quality possible remains their goal. In the past we have worked with many builders and businesses in Ankeny and the surrounding areas. We are looking forward to continuing those relationships, meeting new people and building more relationships that benefit all of us.



American Cancer Society

Stacy Frelund ~ IA Government
Relations Coordinator
8364 Hickman Rd.
Des Moines, IA 50325
(515) 727-0063

Together, We CAN Defeat Cancer

The American Cancer Society is the nationwide community-based voluntary health organization dedicated to eliminating cancer as a major health problem by preventing cancer, saving lives and diminishing suffering from cancer, through research, education, advocacy and service. The American Cancer Society's volunteers and staff are located throughout the state of Iowa, and we have many services in your community. If you or a loved one has a question or concern about cancer, call your American Cancer Society anytime day or night for information, day-to-day help or emotional support. We are here for you at 1.800.ACS.2345 or www.cancer.org. Hope. Progress. Answers.

The American Cancer Society has also established a nonprofit, nonpartisan sister organization to take our fight to the next level: the American Cancer Society Cancer Action Network. Please join us today in this important cause. www.acscan.org or 1-888-NOW-ICAN.



NewLink
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Newlink Genetics Corporation

Nicholas Vahanian, M.D. ~ COO/CMO
2901 S Loop Dr., # 3900 ~ Ames, IA 50010
(515) 296-5555 ~ www.linkp.com

NewLink Genetics is a biopharmaceutical company applying innovative approaches to create new therapeutic and diagnostic agents for patients with cancer and infectious diseases. The senior personnel of NewLink have extensive backgrounds in cancer biology, immunology, infectious disease and molecular genetics with a decade of professional collaboration amongst the principals of the company preceding the start of operations at NewLink in 1999. The majority of these critical personnel have been trained at prominent international institutions such as Stanford, the National Cancer Institute, UCSF and the National Human Genome Research Institute. NewLink Genetics is focused on moving promising, preclinical projects into human clinical trials. The core mission of the company is oncology and infectious disease product development. It currently has four biological or vaccine based drug candidates in human clinical testing and a fifth drug candidate, small molecule, with a recently filed IND. Accordingly the company has two main technologies under translational development for oncology patients who have few or no other alternative treatments available. The first product is an advanced form of cancer vaccine using a unique, proprietary technology that takes advantage of strong, innate immunity within the human body. The second product is a small molecule that attacks a key mechanism that allows cancer to survive and spread within the human body. In addition preclinical studies are currently being conducted on an advanced influenza vaccine.



**Polk County
Farm Bureau**
Butch Smith ~ Agent
301 N.E. Trilein Dr.
Suite 4
Ankeny, IA 50021
(515) 963-8883
www.fbfs.com



Laser Resources, LLC

Joey Jones – Account Executive
4265 NW 109th St. ~ Urbandale, Iowa 50322
515.278.4050

Laser Resources, LLC is a service provider and distributor of Konica-Minolta, Toshiba, Océ, and Xerox document handling equipment. We have been providing our service and products to central Iowa for more than 15 years and gained over 1,500 customers in that time. Our growth has been credited to our highly trained service staff, professional sales staff and IT staff who have established relationships and continued service for some of the largest companies and public facilities in the Metro area. Our partnerships with top of the line copier, printer, scanner and fax equipment manufacturers has allowed us to provide excellent pricing and competitive service rates to all of our customers. We offer purchase, rent and leasing options. Our primary focus is to provide service and equipment to businesses so they have the right printing and document management solutions while keeping in mind the opportunity to save your business money. We have both new and refurbished equipment and look forward to the opportunity to earn your business!

Welcome New Members



Wig & Pen Pizza Pub

Brooke Ireland ~ General Manager
2005 S. Ankeny Blvd., # 300 ~ Ankeny, IA 50021
(515) 508-9313

The new Wig and Pen Pizza Pub in Ankeny is a branch of the popular Iowa City restaurant. The Wig and Pen is known for three types of delicious, homemade pizzas: thin, flying tomato, and Chicago stuffed crusts. You can also enjoy our Wigatoni and lasagna (available vegetarian style) or a variety of appetizers, salads, and sandwiches.

The Wig and Pen Pizza Pub's English pub décor is a welcoming environment for your family, friends or business associates to gather. We offer a full bar, with a good variety of imported and domestic beers, and our fun, friendly staff will provide you with top notch service!



Community Choice Credit Union is a not-for-profit, member-owned cooperative that was established, and continues to operate, on the principle of members helping members. In essence, this means after meeting essential reserve requirements and paying operating expenses, profits are returned to our members in the form of higher savings dividends, lower loan rates, reduced rates for other member services, and the addition of other products and services. We hold the Credit Union National Association (CUNA) motto "Not for Profit, Not for Charity, But for Service" in the highest regard. CCCU has continued to thrive since its start in 1953 by offering members a choice when it comes to checking, savings, consumer loans, mortgage loans, credit cards, online services, and much more. In addition to offices in Des Moines, Mercy Hospital, Clive, Altoona, and Johnston, Community Choice will be opening the doors to its Ankeny office in the fall of 2008. The new office will be conveniently located at the corner of Ankeny Blvd and Oralabor Rd to best serve the financial needs of the residents. CCCU is made great by its members and the communities it serves.

Community Choice Credit Union

Josh Cook ~ Vice President Marketing/Business Development
8404 NW 62nd Ave. ~ Johnston, IA 50131
515-334-8100 ~ www.comchoiceccu.org



Steve Gibbons Photography

Steve Gibbons ~ Photographer
822 S.E. 10th St. ~ Ankeny, IA 50021
(515) 964-7591

Steve Gibbons Photography provides photographic services to meet your needs. Steve has been a photographer on the local scene for the past 15 years working with the Ankeny Press Citizen, The Des Moines Playhouse, DMACC and other local businesses and individuals.

We specialize in meeting your photography needs for special events, business openings, promotional photographs, product photography, group photos, sports and other activities. We also provide private lessons or small group classes that give hands on learning opportunities with plenty of interaction.

The old adage that "a picture is worth a thousand words" is even truer in today's fast-paced lifestyle. Use eye-catching photographs to tell your organization's story more concisely, to provide a lasting memento for your customers, or to more precisely depict your products.



Vernon Sales Promotion

Calleen Katzer ~ Promotions Consultant
405 N.E. 7th St. ~ Ankeny, IA 50021
515-963-0963 ~ www.vernoncompany.com

We market promotional advertising based solutions for corporate identity needs including promoting new products or services, improving market share, increasing sales, building customer loyalty, improving safety and morale, and thanking customers and employees. Uniquely positioned in the promotional advertising industry, Vernon designs, manufactures, imports and distributes an unlimited selection of quality promotional advertising products. Major categories include: apparel, business gifts, drinkware, writing instruments, office accessories, calendars, kitchen accessories, knives, graphics and decals. In addition, our involvement in manufacturing and importing enables us to offer you an endless array of custom products and capabilities.



Acme Printing Co., Inc.

Mark Sanger ~ Account Executive
66 Washington Ave. ~ Des Moines, IA 50314
(515) 244-1723 ~ www.acmeiowa.com

Our greatest resource is the people collectively known as Acme Printing Co., Inc. We have some of the most talented, skilled and knowledgeable people to be found in the graphic arts industry today. They are the source of our high level of customer service, quality and problem solving. From design to destination, Acme Printing has a complete turnkey solution for your print communication needs. Value added services include scanning, design, offset printing, finishing, mailing, variable data printing, database development and custom fulfillment systems. Call today for a free consultation!



AFLAC

Joshua Wetmore ~ Agent
1239 73rd St. #A ~ Des Moines, IA 50311
(515) 331-6636 ~ www.aflac.com

Aflac sells supplemental health and life insurance in the United States and Japan. In the United States, Aflac is known for its policies, which pay cash benefits when a policyholder has a covered accident or sickness. Most of Aflac's policies are individually underwritten and marketed through its independent agents.

Since 1999 the company's identity has become more widely recognized as the result of commercials featuring the Aflac duck who frustratedly quacks the company's name to unsuspecting prospective policyholders.

Joshua Wetmore joined the Aflac team in January 2008. The company now offers several types of insurance products in the United States. Including unreimbursed medical and dependent day care flexible spending accounts. If you don't have Aflac or you want to know a little more, contact Joshua Wetmore.

Become a partner today!

This is another way the Ankeny Area Chamber provides its members an opportunity to gain customers and grow their business.

Check out www.ankeny.org to learn about the discounts you can receive!



ConnectLunches

The Program is **YOU** on Thursday, May 29

All members of the Ankeny Area Chamber are invited to attend the new Connect Lunches to be held the months we are not having Membership Luncheons. Connect Lunches will offer members the opportunity to network and formally introduce themselves and their businesses. The first one will be held Thursday, May 29, at Ankeny Golf & Country Club. Networking and registration starts at 11:30 AM with lunch at Noon and introductions of all attendees to follow. This is a good way for members to get to know and to learn about one another and CONNECT. Please call the Chamber @ 964-0685 to register. Cost is \$10.

2008 Connect Lunches

Thursday, May 29
Connect Lunch - Ankeny Golf & Country Club

Friday, July 25
Connect Lunch - TBD

Friday, Sept. 26
Connect Lunch - TBD



DAYS OF GIVING

Date: Thursday, July 24 ~ 4:30 to 6:30 PM

Saturday, July 26 ~ 9 AM to 11:00 AM

Place: Neveln Community Resource Center

Project Fresh Start's goal is that students of all ages in the Ankeny area who express need will be provided with educational supplies giving them a fresh start for the school year. These students may also secure supplies throughout the year.

Project Fresh Start provides and assists with school supplies and health care needs in the Ankeny Community. This is a collaboration between the Ankeny Area Chamber, the Ankeny Community School District, United Way/Ankeny Service Center and area churches.

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SUNDAY SERVICES
9:00AM & 10:30AM

825 NW 36TH ST. ANKENY, IA
515.965.1737

Ankeny Art Center
Ankeny Friends of the Arts

Year-Round Classes
Adult and Children
Summer, Fall, and Winter/Spring schedules

Exhibitions
Two galleries featuring Iowa artists
(free and open to the public)

Yearly Events
Ankeny Art Center Festival
Art and Enrichment Auction
Santa's North Pole Village Craft Sale

Ankeny Art Center
1520 SW Ordinance Road
Ankeny, IA 50023
(515) 965-0940
www.ankenyartcenter.com

DONATIONS NEEDED

\$25 covers the cost of school supplies for one child for the year.

To make a donation to Project Fresh Start, please contact the Chamber @ 964-0685.



ANKENY SummerFest

AN ANKENY TRADITION OF SUMMER FUN

July 10-13

Ankeny's unique brand of summer fun returns July 10-13 for the 42nd annual SummerFest celebration.

SummerFest, presented by Karl Chevrolet, is a cooperative effort between the Ankeny Area Chamber of Commerce, the City of Ankeny and Ankeny Community School District. Co-sponsors include Community State Bank and Kimberley Development Corporation.

The largest community event in the metro area, SummerFest draws an estimated 40,000 visitors during its four-day run.

Traditional highlights include a carnival, Grand Parade, Kiddie Parade, Cardboard Boat Regatta, Ankeny Miss 16, talent show and softball tournament plus live bands nightly at the Leisure Garden and a spectacular Sunday night fireworks finale.

A new sand volleyball tournament joins Ankeny Idol, the Wine Festival, Soak Up the Son at the band shell and the Annual Golf Ball Drop in this year's events lineup.

New website!

An enhanced SummerFest website will make finding highlights and information even easier this year. Event schedules, as well as vendor and application information, will all be available online at www.ankenysummerfest.org.

Grand Parade

The 2008 Grand Parade – with the theme “Happy Trails” – will be held Saturday, July 12, at 9 a.m.

The parade annually draws thousands of spectators and features more than 100 units, including 70 judged entries. To be judged, all entries in the community groups and general parade divisions must be decorated according to the parade theme. Trophies will be awarded for first, second and third places in both divisions. Entry applications will only be accepted online between May 1 and July 7 at 5 p.m.



For complete SummerFest details: visit www.ankenysummerfest.org

Book your golf outings or online tee times today

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CHAMBER Action is published monthly for \$20.00 per year by the Ankeny Area Chamber of Commerce.



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