

October 2008



Chamber Action

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◆ MEMBERSHIP OPPORTUNITIES ◆

Ankeny young professionals

After Hours Social

October 6 @ 5 PM

Wig & Pen Pizza Pub

Sponsored by Marquis Builders

Breakfast & Learn

October 14 @ 7 AM

Simpson College

Sponsored by Dean Snyder Construction

AYP Brainstorming

October 23 @ 5:30

Old Chicago

Give your input to help improve AYP

feeling young?

www.ankenyyoungprofessionals.org

Chamber Staff

Julie Cooper
Executive Director
jcooper@ankeny.org

Cindy Fish
Events Coordinator
cfish@ankeny.org

Kris Oakie
Membership Coordinator
koakie@ankeny.org

Shelley Baugh
Communications Coordinator
sbaugh@ankeny.org

Sharlyn Hulling
Office Coordinator
shulling@ankeny.org

Anne Duin
Administrative Assistant
aduin@ankeny.org

Ambassadors' Corner

Presented by



Ambassador of the Month



Katie Currie

Katie Currie is a personal banker with Liberty Bank. Liberty Bank prides itself as being Iowa's fastest growing community bank. Liberty Bank has two full service branches in Ankeny, specializing in deposit accounts, commercial lending, consumer lending, mortgage and construction loans. Contact Katie at 515-473-7020 or visit Liberty Bank's website at www.libertybankiowa.com.

To learn more about our ambassadors go to www.ankeny.org
Explore Our Committees

The mission of the Ambassadors is to be the welcoming arm of the Ankeny Area Chamber of Commerce. Ambassadors are appreciated as they mentor, welcome, guide and enhance the membership opportunities of fellow business managers and owners.

AMBASSADORS' EVENTS

Thur., Oct. 2 @ 4:30 PM ~ RC for Courtyard by Marriott, Ankeny (2405 S.E. Creekview Dr.)

Tue., Oct. 7 @ Noon ~ RC for Kidman Tree Farm
(3665 N.W. 98th Ave. Polk City)

Thur., Oct. 9 @ 5 - 7 PM ~ BAH at Heartland Floors
(613 S. Ankeny Blvd.)

Tue., Oct. 14 @ Noon ~ RC for Strawberry Patch
(625 S. Ankeny Blvd)

Wed., Oct. 15 @ 7 AM ~ Ambassador Committee Meeting

Wed., Oct. 15 @ 7:30 AM ~ New Member Reception
(Chamber)

Tue., Oct. 21 @ Noon ~ RC for Dewey Dodge/Jeep
(3175 SE Delaware Ave)

Thur., Oct. 23 @ 4:30 PM ~ RC for CJM Financial
(1014 SE Lorenz Dr./down the street from Okoboji Grill)

CALENDAR OF EVENTS

- Thur., Oct. 2 @ 4:30 PM ~ RC for Courtyard by Marriott, Ankeny (2405 S.E. Creekview Dr.)
- Mon., Oct. 6 @ Noon ~ Public Affairs Committee Meeting
- Mon., Oct. 6 @ 5 PM ~ AYP Social at Wig & Pen Pizza Pub (2005 S. Ankeny Blvd., Suite 30)
- Tue., Oct. 7 @ 7 AM ~ Executive Board Meeting
- Tue., Oct. 7 @ Noon ~ RC for Kidman Tree Farm (3665 N.W. 98th Ave. Polk City)
- Tue., Oct. 7 @ 4:30 PM ~ Taste of Ankeny Committee Meeting
- Thur., Oct. 9 @ 5 – 7 PM ~ BAH at Heartland Floors (613 S. Ankeny Blvd.)
- Mon., Oct. 13 @ 11:30 AM ~ Member 2 Member Committee Meeting (Yankee Clipper)
- Tue., Oct. 14 @ 7 AM ~ Board of Directors Meeting
- Tue., Oct. 14 @ 7 AM ~ AYP Breakfast & Learn (Simpson College's Adult Learning Campus)
- Tue., Oct. 14 @ Noon ~ RC for Strawberry Patch (625 S. Ankeny Blvd)
- Wed., Oct. 15 @ 7 AM ~ Ambassador Committee Meeting
- Wed., Oct. 15 @ 7:30 AM ~ New Member Reception (Chamber)
- Tue., Oct. 21 @ Noon ~ RC for Dewey Dodge/Jeep (3175 SE Delaware Ave)
- Wed., Oct. 22 @ 11:30 ~ Membership Luncheon (Ankeny Golf & Country Club)
- Thur., Oct. 23 @ 4:30 PM ~ RC for CJM Financial (1014 SE Lorenz Dr./down the street from Okoboji Grill)
- Tue., Oct. 28 @ 7 PM ~ Forum for State Rep & County Supervisor



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Simpson College



Heartland Floors, Inc.
613 S. Ankeny Blvd.
Ankeny, IA 50023
Dana & Bonnie Bilyeu
(515) 965-8500



October 9
5-7

Heartland Floors has been helping families make a house their home since 1993! We look forward to learning more about your future project and meeting your needs! Jan Globuschutz with Turning Leaf Interiors will give a quick overview of future trends.

Rugs Rugs Rugs

We are reducing our showroom size and would like to offer chamber members a special area rug discount of 60% for the evening of our Business After Ours! (Cash or check for this special pricing)

As always a great networking time will be had by all who attend, can't wait to see you at our Business After Hours.



Ankeny Real Estate Service

219 S.W. 3rd St.
Ankeny, IA 50023
Steve Hidder
(515) 964-3662

www.ankenyrealestateservice.com



The Ankeny Specialists

ESTABLISHED
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Thinking about selling or know someone who is? Ankeny Real Estate Service "the Ankeny specialist" was established in 1991 with the premise of a low overhead operation, participation in the multiple listing service, and passing the savings on to the client. Our low fee of 4 1/2 % saves you 25%-30% off the more traditional real estate fees in the area.

Your home is available to all the real estate firms participating in the multiple listing services, advertised weekly and monthly in print, also advertised on multiple websites. We do anything any one real estate company does, we just charge less!

Welcome New Members



Pioneer

Mark Miller ~ Director
7000 N.W. 62nd Ave.
Johnston, IA 50131
(515) 270-4378
www.pioneer.com

A DUPONT COMPANY

Pioneer Hi-Bred, a DuPont business, is the world's leading source of customized solutions for farmers, livestock producers and grain and oilseed processors. Headquartered in Johnston, Iowa, Pioneer provides access to advanced plant genetics in nearly 70 countries.



Two Elements Design, LLC

Christie Huffaker ~ Co-Owner
804 S.W. 50th St.
Ankeny, IA 50023
(515) 963-5449
www.twoelementsdesign.com

MONSANTO



Monsanto Company

Kim Schaaf ~ Site Lead
3302 S.E. Convenience Blvd.
Ankeny, IA 50021
(515) 963-4200
www.monsanto.com

Monsanto is a leading provider of agricultural solutions to growers worldwide and produces Roundup, the world's best-selling herbicide, and other crop-protection chemicals. Monsanto also produces leading seed brands, including DEKALB and Asgrow, and offers seeds improved through biotechnology with one or more traits. With the unique combination of products and resources in plant biotechnology, Monsanto creates integrated solutions to improve farm productivity and reduce the costs and risks of farming. Monsanto has 14,000 employees' worldwide and annual sales of \$5.7 billion.

One of the centerpieces of Monsanto's program in the state of Iowa resides in Ankeny. In 1998 Monsanto created a multi-million dollar facility which houses 88 full-time employees including over 50 scientists with 26 Ph.D.s on site. These scientists are involved in an array of activities critical to Monsanto's success in delivering both conventionally-derived and biotechnology-derived products to farmers in Iowa and elsewhere. Approximately 20 sales, marketing, IT and administrative staff are also housed at Ankeny, creating a synergistic environment which facilitates connectivity between research and customer.



Pancheros

Nathan Lenning ~ General Manager
2310 S.E. Delaware, Suite J
Ankeny, IA 50021
(515) 289-4173
www.pancheros.com

Panchero's Mexican Grill is a fast-casual fresh-Mexican restaurant. Pressed fresh with every order, the homemade tortillas add a unique freshness to the menu that is unmatched. Serving made-to-order burritos, burrito bowls, quesadillas, tacos and salads. With fresh-pressed tortillas, guacamole made fresh daily and homemade salsas' Panchero's approach to freshness is second to none.

Kidman Tree Farm

Renee Kidman ~ Owner
3665 N.W. 98th Ave.
Polk City, IA 50226
(515) 984-6946
www.kidmanfarms.com



We are a family owned and operated tree farm in business for over 20 years offering Christmas trees, potted and in-ground deciduous and evergreen trees, and tree spading. In addition to trees, we have a year round gift shop featuring everything Christmas including Jim Shore collectibles. In October we offer pumpkins, gourds and all your fall decorating needs. We are Central Iowa's Garden Railroad headquarters with all major brands. Not only do we have indoor trains, come visit our outdoor garden railroad which runs around three ponds thru tunnels, over bridges and around a mountain! Please feel free to visit us for all your tree and garden railroad needs. Don't forget to see our pond displays and our real live reindeer, Mistletoe!



Northwestern Mutual Financial Network

Joshua Schrofer ~ Agent
2300 128th Street
Des Moines, IA 50323
(515) 697-4600
www.nmfn.com/joshuaschrofer



The Caring Containment Professionals.™

PetSafe Pro of Central Iowa is a company that specializes in pet containment and other pet solutions. We are committed to providing high customer satisfaction by offering excellent service, installing quality products and providing the safest, most humane containment in the industry. New pet care concepts and ideas are researched regularly to ensure business quality and expansion.

Pets play a large role in our lives today. Owners are constantly seeking quality services to guarantee pet safety and wellness. PetSafe Pro will keep a pet lover's mind at ease. At PetSafe Pro of Central Iowa, we know that your pets are part of the family. They deserve the same safety, freedom, comfort and care that every family member enjoys. And while they can usually communicate what they want, they can't always tell you what they need. We make a difference every day with innovative products that help keep the world's pets happy, healthy and safe while strengthening their bonds with the lucky humans who love them.

PetSafe Pro of Central Iowa

Chris Spoelstra ~ President
2433 Grand River Dr.
Des Moines, IA 50320
(515) 975-2190
www.petsafepro.com

Welcome New Members



Maid-Rite
Cheryl Williams ~ Owner
202 S. Ankeny Blvd.
Ankeny, IA 50023
(515) 963-9993

Ankeny is growing and large enough for two high schools and two Maid-Rites! The Ankeny Blvd & 1st St. location, is in the heart of Ankeny and Uptown near the schools and sporting events; allow the whole town to pop in and enjoy the nostalgia of an Iowa icon that's been around since 1926 and Iowa is proud to call its own! Everyday we have people who are from Iowa and have since moved and when they come back- their 1st stop has to be a Maid-Rite! They share their stories over Maid-Rites and shakes and buy a Maid-Rite T-Shirts to take home. Everyone comes in to get the Maid-Rite Fix! Both locations have drive-thru and the same menu. The Famous Loose-Meat Sandwich is always the most popular menu item. You'll notice that our food is made fresh and high quality. The menu boasts several kinds of Maid-Rites (cheese-rite, bacon-chz rite, chili-rite, gravy-rite, etc.) tenderloins, chicken strips, jumbo chili-dogs, fish and chips, grilled chicken sandwiches, broasted chicken (family paks to go or a 2 or 3 piece meal), homemade chili, soups and salads, fresh made coleslaw, baked beans and kid meals. Kids can have chicken strips, corn dogs, hot dogs, or a Kids-Rite basket meal. Everything is made fresh to order. Our Philly-Cheese steak is pure Rib-eye meat; our grinders are made fresh using our own grinder recipe; onion rings are handmade; delicious shakes are hand-dipped made to order with fresh milk in a beautiful shake glass topped with whip cream! Our ground beef is cooked daily, never frozen and has no fillers or preservatives, 100% top quality pure ground beef. We have eat-in, carry-out or drive-thru and also cater events. Place your order at the front counter, get your drinks, sit-down relax and we'll bring your tray out to you, quick-serv, grab a newspaper to read while you're eating, listen to the music and we'll take care of the dishes!



Huffaker Photography, LLC

Clint Huffaker ~ Co-Owner
804 S.W. 50th St.
Ankeny, IA 50023
(515) 963-5449
www.huffakerphoto.com

Best of both worlds: Huffaker Photography, LLC, combines innovative techniques and artistic eye to bring fresh, exciting perspective. They specialize in bringing expression and personality to photographic portraits.

Significant events, milestones and memories worth capturing don't stop happening just because the economy isn't what it was. However, it does mean that if it's important to you to turn those moments into keepsakes, you need to find a photographer who will create something special.

While focusing on what Clint Huffaker calls "candid art," he also finds that there is great value in borrowing from techniques used in commercial photography.

By bringing a unique combination of passion and technical expertise to their photography, Huffaker feels that he and his wife and fellow photographer, Christie, definitely "get the picture."

Photographic services include weddings; children's, family and executive portraiture; model/actor headshots and corporate photography. They are also among the leading providers of "senior portraits" in the area. In addition, Huffaker Photography offers a full range of graphic design services from brochures and logos to wedding albums, invitations and announcements.



Sentry Networks, Inc.

Tom Weaver ~ President
5650 Johnston Dr.
Johnston, IA 50131
(888) 878-8854

<http://www.sentry-networks.com>

What does Sentry Networks do? - Email Encryption (secure email).
How do we do it? - Two ways: as a company-wide managed service (no hardware or software necessary) or through desktop email encryption software for individual PCs. Our solutions work with the email infrastructure already in place.

Compliance? - HIPAA, GLBA, SOX, State Data Privacy Laws

What's our track record? - Our email encryption technology is currently used by over 12 million users and is growing at 60-70,000 users per week.

What type of clients do we serve? - Financial institutions, healthcare organizations, insurance, CPAs and accountants, law firms, municipalities & local governments - any individual or business who needs to exchange private information securely with customers or business partners via email.
Clients using our technology?

- Iowa Division of Banking, numerous banks and credit unions in Iowa and across the U.S.

- All the FFIEC regulators (SEC, FDIC, NCUA, OTS, OCC), Wellmark Blue Cross Blue Shield and 29 other 'blues'

- One of three Americans with health insurance are covered by carriers who use ZixCorp's email encryption

Burke Home Improvement

Sean Burke ~ Proprietor
314 N.E. 7th St.
Ankeny, IA 50021
(515) 778-9350



Hi, my name is Sean Burke and I own and operate Burke Home Improvement in Ankeny. I am registered in the State of Iowa as a general contractor and I am fully insured.

Most of my experience in the last 11 years has mainly been residential, but I have done commercial work. We offer the following services: remodeling (basement, kitchen, bathroom, room/2nd story additions); general repairs (doors, windows, concrete, siding, including siding recalls); painting (interior/exterior); carpentry (rough to finish, custom); garage doors; flooring (wood, tile, vinyl); door and window replacement (patio, french doors, bi folds, egress windows); decks (repair, renovation, refinishing); roofing (tear off, repairs, installation).

BHI operates at minimal cost which allows us to pass savings on to our customers at very reasonable rates. Contact Sean at 515-965-0735 (Home office) or 515-778-9350(Cell)



Legislative/County Supervisor Public Forum

The Public Affairs Committee of the Ankeny Area Chamber of Commerce will host a Public Forum on Tuesday, October 28, at 6:30 PM at Northview Middle School with the candidates running for the House of Representatives (Kevin Koester and Matt Pfaltzgraf) and Polk County Supervisor (E.J. Giovannetti and John Scarpino).

The forums will be separate with the house portion from 6:30 PM to 7:30 PM with the supervisor forum from 7:45 PM to 8:45 PM. Doug Beech will be the moderator. The committee will prepare questions, and the audience will have the opportunity to submit questions.

Please check your listing on the Chamber & Des Moines Partnership websites to make sure your business is listed correctly.

ankeny.org

desmoinesmetro.com

Membership Luncheon

October 22

**Fall Membership Luncheon
Wednesday, October 22
Ankeny Golf & Country Club**

Registration and networking begin at 11:30 AM with the buffet lunch at 11:45 AM and program at Noon. Mayor Steve Van Oort will present the program on the "State of the City of Ankeny."

Reservations are required by Friday, October 17. Cost is \$20 in advance, and payment may be made by cash, check or credit card. Cost is \$25 if payment is made at the door. All reservations not kept will be billed.

save the date



TASTE

of Ankeny

**Wednesday, October 22
Membership Luncheon
Ankeny Golf & Country Club**

**Saturday, November 1
TASTE of Ankeny
Courtyard By Marriott**

**Wednesday, November 19
Joint Chambers Legislative Luncheon
Stoney Creek Inn**

**Thursday, December 4
Christmas Luncheon
Our Lady's Immaculate Heart Catholic Church**

Please reserve these dates for the Ankeny Area Chamber's events. More information regarding these events will be available soon.

Partnership Perk: Public Policy Engagement



Did you know that as a regional member or investor of the Partnership, you can help develop the Partnership's public policy positions at the regional, state, and federal level? Policies are currently being developed for the 2009 session of the Iowa General Assembly. If you have an issue for the 2009 legislative session that you would like the GPC to consider, please contact Jay Byers, sr. vice president of Government Relations and Public Policy, at jbyers@desmoinesmetro.com. The GPC's State Legislative Policy meetings, all of which will be in the Arthur Davis Conference Room at the Partnership, are as follows:

Thursday, Oct. 2, 3-4:30 p.m.

Thursday, Oct. 9, 3-4:30 p.m.

Thursday, Oct. 23, 3-4:30 p.m.

Thursday., Oct. 30, 3-4:30 p.m.

The GPC will approve its final recommendations for the agenda at the Oct. 30th meeting. The recommendations then will be presented at the Partnership's full board meeting on November 21, for their consideration. To review the recap of the 2008 legislative session, go to www.desmoinesmetro.com.

Ribbon Cuttings



**Crossroads
Celebration Community**
1005 S.E. Trilein
Ankeny, IA 50021
Mark Tuttle
(515) 306-0742
www.crossroadscelebration.org



Absolutely Clean Windows
1402 N.W. Beechwood St.
Ankeny, IA 50023
Chad Kovac
(515) 771-9148
www.absolutelycleanwindows.com



The Stadium
1605 S.E. Delaware Ave. Suite C
Ankeny, IA 50021
Kelly Sharp
(515) 963-8608
www.thestadiumstore.com



Waterfront Seafood Market
2414 S.E. Tones Dr.
Ankeny, IA 50021
Shawn Hanke
(515) 963-1940



Jakes Pub
605 N. Ankeny Blvd.
Ankeny, IA 50021
Justin Sykes
(515) 965-9513



**Fred C. Marsh M.D.
Family Medicine**
2575 N. Ankeny Blvd.
Ankeny, IA 50021
Fred Marsh
(515) 963-1826

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NOV OCT SEP
Have an upcoming event?
Send a write-up of any event your business has coming up, and we will put it in our weekly.
Please send to:
chamber@ankeny.org

Booking your winter parties

BRIARWOOD
PUBLIC GOLF COURSE
964-4653
www.briarwoodgolf.com



Experience the TASTE of Ankeny

Tickets for TASTE of Ankeny, presented by Northwest Bank, are now on sale at the Ankeny Area Chamber, 210 S Ankeny Boulevard. The cost is \$10.

TASTE of Ankeny is Saturday, **November 1**, from 6 to 9 PM, with entertainment and cash bar from 9 to 11 PM. This Chamber event will be held at the Courtyard by Marriott Ankeny in the Grand Ballroom and feature area food and drink vendors offering a TASTE of their signature items to attendees. Everyone is invited to stay for the **entertainment** and **socializing** after the tasting.

Saturday, November 1st, 2008

6:00pm-9:00pm

**Courtyard by the Marriott, Ankeny
Grand Ballroom**

Gold sponsors are Albaugh, Inc.; Bandana's Bar-B-Q and Denny Elwell Company. Silver sponsors are Ankeny Press Citizen, Bankers Trust, Briarwood Golf Course, DMACC, Fiscus Diamond Jewelers, Kimberley Development Corporation and Trans Tech Services, Inc.

Entertainment and Cash Bar from 9:00pm-11:00pm

**Tickets (\$10) sold at the Ankeny Area Chamber of Commerce
210 S Ankeny Blvd | Ankeny, IA 50023**



Get a TASTE of Ankeny and sample food from Ankeny's many restaurants and caterers as well as wines and beers from local distributors and **enjoy music and dancing.**

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Santa's North Pole Village Craft Sale

Ankeny Art Center
1520 SW Ordinance Road
Ankeny, IA 50023
(515) 965-0940

www.ankenyartcenter.com

CHAMBER Action is published monthly for \$20.00 per year by the Ankeny Area Chamber of Commerce.



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