

October 2008



# Chamber Action

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# ◆ MEMBERSHIP OPPORTUNITIES ◆

ankeny young professionals

## After Hours Social

October 6 @ 5 PM

Wig & Pen Pizza Pub

Sponsored by Marquis Builders

## Breakfast & Learn

October 14 @ 7 AM

Simpson College

Sponsored by Dean Snyder Construction

## AYP Brainstorming

October 23 @ 5:30

Old Chicago

Give your input to help improve AYP

feeling young?

[www.ankenyyoungprofessionals.org](http://www.ankenyyoungprofessionals.org)

## Chamber Staff

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Anne Duin

Administrative Assistant

[aduin@ankeny.org](mailto:aduin@ankeny.org)

## Ambassadors' Corner

Presented by



### Ambassador of the Month



Katie Currie

Katie Currie is a personal banker with Liberty Bank. Liberty Bank prides itself as being Iowa's fastest growing community bank. Liberty Bank has two full service branches in Ankeny, specializing in deposit accounts, commercial lending, consumer lending, mortgage and construction loans. Contact Katie at 515-473-7020 or visit Liberty Bank's website at [www.libertybankiowa.com](http://www.libertybankiowa.com).

To learn more about our ambassadors go to [www.ankeny.org](http://www.ankeny.org)  
Explore Our Committees

The mission of the Ambassadors is to be the welcoming arm of the Ankeny Area Chamber of Commerce. Ambassadors are appreciated as they mentor, welcome, guide and enhance the membership opportunities of fellow business managers and owners.

### AMBASSADORS' EVENTS

**Thur., Oct. 2 @ 4:30 PM ~ RC for Courtyard by Marriott, Ankeny** (2405 S.E. Creekview Dr.)

**Tue., Oct. 7 @ Noon ~ RC for Kidman Tree Farm**  
(3665 N.W. 98th Ave. Polk City)

**Thur., Oct. 9 @ 5 – 7 PM ~ BAH at Heartland Floors**  
(613 S. Ankeny Blvd.)

**Tue., Oct. 14 @ Noon ~ RC for Strawberry Patch**  
(625 S. Ankeny Blvd)

**Wed., Oct. 15 @ 7 AM ~ Ambassador Committee Meeting**

**Wed., Oct. 15 @ 7:30 AM ~ New Member Reception**  
(Chamber)

**Tue., Oct. 21 @ Noon ~ RC for Dewey Dodge/Jeep**  
(3175 SE Delaware Ave)

**Thur., Oct. 23 @ 4:30 PM ~ RC for CJM Financial**  
(1014 SE Lorenz Dr./down the street from Okoboji Grill)



## CALENDAR OF EVENTS

**Thur., Oct. 2 @ 4:30 PM ~ RC for Courtyard by Marriott, Ankeny (2405 S.E. Creekview Dr.)**  
**Mon., Oct. 6 @ Noon ~ Public Affairs Committee Meeting**  
**Mon., Oct. 6 @ 5 PM ~ AYP Social at Wig & Pen Pizza Pub (2005 S. Ankeny Blvd., Suite 30)**  
**Tue., Oct. 7 @ 7 AM ~ Executive Board Meeting**  
**Tue., Oct. 7 @ Noon ~ RC for Kidman Tree Farm (3665 N.W. 98th Ave. Polk City)**  
**Tue., Oct. 7 @ 4:30 PM ~ Taste of Ankeny Committee Meeting**  
**Thur., Oct. 9 @ 5 – 7 PM ~ BAH at Heartland Floors (613 S. Ankeny Blvd.)**  
**Mon., Oct. 13 @ 11:30 AM ~ Member 2 Member Committee Meeting (Yankee Clipper)**  
**Tue., Oct. 14 @ 7 AM ~ Board of Directors Meeting**  
**Tue., Oct. 14 @ 7 AM ~ AYP Breakfast & Learn (Simpson College's Adult Learning Campus)**  
**Tue., Oct. 14 @ Noon ~ RC for Strawberry Patch (625 S. Ankeny Blvd)**  
**Wed., Oct. 15 @ 7 AM ~ Ambassador Committee Meeting**  
**Wed., Oct. 15 @ 7:30 AM ~ New Member Reception (Chamber)**  
**Tue., Oct. 21 @ Noon ~ RC for Dewey Dodge/Jeep (3175 SE Delaware Ave)**  
**Wed., Oct. 22 @ 11:30 ~ Membership Luncheon (Ankeny Golf & Country Club)**  
**Thur., Oct. 23 @ 4:30 PM ~ RC for CJM Financial (1014 SE Lorenz Dr./down the street from Okoboji Grill)**  
**Tue., Oct. 28 @ 7 PM ~ Forum for State Rep & County Supervisor**



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 Brown-McNerney-Johnson  
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 Home Safety of America  
 Tailored Travel  
 Simpson College



**Heartland Floors, Inc.**  
 613 S. Ankeny Blvd.  
 Ankeny, IA 50023  
 Dana & Bonnie Bilyeu  
 (515) 965-8500



**October 9**  
**5-7**

Heartland Floors has been helping families make a house their home since 1993! We look forward to learning more about your future project and meeting your needs! Jan Globuschutz with Turning Leaf Interiors will give a quick overview of future trends.

### Rugs Rugs Rugs

We are reducing our showroom size and would like to offer chamber members a special area rug discount of 60% for the evening of our Business After Ours! (Cash or check for this special pricing)  
 As always a great networking time will be had by all who attend, can't wait to see you at our Business After Hours.



**Ankeny Real Estate Service**

219 S.W. 3rd St.  
 Ankeny, IA 50023  
 Steve Hidder  
 (515) 964-3662

[www.ankenyrealestateservice.com](http://www.ankenyrealestateservice.com)



**The Ankeny Specialists**

ESTABLISHED  
 1991

Thinking about selling or know someone who is? Ankeny Real Estate Service "the Ankeny specialist" was established in 1991 with the premise of a low overhead operation, participation in the multiple listing service, and passing the savings on to the client. Our low fee of 4 1/2 % saves you 25%-30% off the more traditional real estate fees in the area.

Your home is available to all the real estate firms participating in the multiple listing services, advertised weekly and monthly in print, also advertised on multiple websites. We do anything any one real estate company does, we just charge less!

# Welcome New Members



**PIONEER**

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Pioneer Hi-Bred, a DuPont business, is the world's leading source of customized solutions for farmers, livestock producers and grain and oilseed processors. Headquartered in Johnston, Iowa, Pioneer provides access to advanced plant genetics in nearly 70 countries.

## Pioneer

Mark Miller ~ Director  
7000 N.W. 62nd Ave.  
Johnston, IA 50131  
(515) 270-4378  
[www.pioneer.com](http://www.pioneer.com)



## Two Elements Design, LLC

Christie Huffaker ~ Co-Owner  
804 S.W. 50th St.  
Ankeny, IA 50023  
(515) 963-5449  
[www.twoelementsdesign.com](http://www.twoelementsdesign.com)

**MONSANTO**



## Monsanto Company

Kim Schaaf ~ Site Lead  
3302 S.E. Convenience Blvd.  
Ankeny, IA 50021  
(515) 963-4200  
[www.monsanto.com](http://www.monsanto.com)

Monsanto is a leading provider of agricultural solutions to growers worldwide and produces Roundup, the world's best-selling herbicide, and other crop-protection chemicals. Monsanto also produces leading seed brands, including DEKALB and Asgrow, and offers seeds improved through biotechnology with one or more traits. With the unique combination of products and resources in plant biotechnology, Monsanto creates integrated solutions to improve farm productivity and reduce the costs and risks of farming. Monsanto has 14,000 employees' worldwide and annual sales of \$5.7 billion.

One of the centerpieces of Monsanto's program in the state of Iowa resides in Ankeny. In 1998 Monsanto created a multi-million dollar facility which houses 88 full-time employees including over 50 scientists with 26 Ph.D.s on site. These scientists are involved in an array of activities critical to Monsanto's success in delivering both conventionally-derived and biotechnology-derived products to farmers in Iowa and elsewhere. Approximately 20 sales, marketing, IT and administrative staff are also housed at Ankeny, creating a synergistic environment which facilitates connectivity between research and customer.



## Pancheros

Nathan Lenning ~ General Manager  
2310 S.E. Delaware, Suite J  
Ankeny, IA 50021  
(515) 289-4173  
[www.pancheros.com](http://www.pancheros.com)

Panchero's Mexican Grill is a fast-casual fresh-Mexican restaurant. Pressed fresh with every order, the homemade tortillas add a unique freshness to the menu that is unmatched. Serving made-to-order burritos, burrito bowls, quesadillas, tacos and salads. With fresh-pressed tortillas, guacamole made fresh daily and homemade salsas' Panchero's approach to freshness is second to none.

## Kidman Tree Farm

Renee Kidman ~ Owner  
3665 N.W. 98th Ave.  
Polk City, IA 50226  
(515) 984-6946  
[www.kidmanfarms.com](http://www.kidmanfarms.com)



We are a family owned and operated tree farm in business for over 20 years offering Christmas trees, potted and in-ground deciduous and evergreen trees, and tree spading. In addition to trees, we have a year round gift shop featuring everything Christmas including Jim Shore collectibles. In October we offer pumpkins, gourds and all your fall decorating needs. We are Central Iowa's Garden Railroad headquarters with all major brands. Not only do we have indoor trains, come visit our outdoor garden railroad which runs around three ponds thru tunnels, over bridges and around a mountain! Please feel free to visit us for all your tree and garden railroad needs. Don't forget to see our pond displays and our real live reindeer, Mistletoe!



## Northwestern Mutual Financial Network

Joshua Schrofer ~ Agent  
2300 128th Street  
Des Moines, IA 50323  
(515) 697-4600  
[www.nmfn.com/joshuaschrofer](http://www.nmfn.com/joshuaschrofer)



The Caring Containment Professionals.™

PetSafe Pro of Central Iowa is a company that specializes in pet containment and other pet solutions. We are committed to providing high customer satisfaction by offering excellent service, installing quality products and providing the safest, most humane containment in the industry. New pet care concepts and ideas are researched regularly to ensure business quality and expansion.

Pets play a large role in our lives today. Owners are constantly seeking quality services to guarantee pet safety and wellness. PetSafe Pro will keep a pet lover's mind at ease. At PetSafe Pro of Central Iowa, we know that your pets are part of the family. They deserve the same safety, freedom, comfort and care that every family member enjoys. And while they can usually communicate what they want, they can't always tell you what they need. We make a difference every day with innovative products that help keep the world's pets happy, healthy and safe while strengthening their bonds with the lucky humans who love them.

## PetSafe Pro of Central Iowa

Chris Spoelstra ~ President  
2433 Grand River Dr.  
Des Moines, IA 50320  
(515) 975-2190  
[www.petsafepro.com](http://www.petsafepro.com)



# Welcome New Members



**Maid-Rite**  
Cheryl Williams ~ Owner  
202 S. Ankeny Blvd.  
Ankeny, IA 50023  
(515) 963-9993

Ankeny is growing and large enough for two high schools and two Maid-Rites! The Ankeny Blvd & 1<sup>st</sup> St. location, is in the heart of Ankeny and Uptown near the schools and sporting events; allow the whole town to pop in and enjoy the nostalgia of an Iowa icon that's been around since 1926 and Iowa is proud to call its own! Everyday we have people who are from Iowa and have since moved and when they come back- their 1st stop has to be a Maid-Rite! They share their stories over Maid-Rites and shakes and buy a Maid-Rite T-Shirts to take home. Everyone comes in to get the Maid-Rite Fix! Both locations have drive-thru and the same menu. The Famous Loose-Meat Sandwich is always the most popular menu item. You'll notice that our food is made fresh and high quality. The menu boasts several kinds of Maid-Rites (cheese-rite, bacon-chz rite, chili-rite, gravy-rite, etc.) tenderloins, chicken strips, jumbo chili-dogs, fish and chips, grilled chicken sandwiches, broasted chicken (family paks to go or a 2 or 3 piece meal), homemade chili, soups and salads, fresh made coleslaw, baked beans and kid meals. Kids can have chicken strips, corn dogs, hot dogs, or a Kids-Rite basket meal. Everything is made fresh to order. Our Philly-Cheese steak is pure Rib-eye meat; our grinders are made fresh using our own grinder recipe; onion rings are handmade; delicious shakes are hand-dipped made to order with fresh milk in a beautiful shake glass topped with whip cream! Our ground beef is cooked daily, never frozen and has no fillers or preservatives, 100% top quality pure ground beef. We have eat-in, carry-out or drive-thru and also cater events. Place your order at the front counter, get your drinks, sit-down relax and we'll bring your tray out to you, quick-serv, grab a newspaper to read while you're eating, listen to the music and we'll take care of the dishes!



HUFFAKER PHOTOGRAPHY

## Huffaker Photography, LLC

Clint Huffaker ~ Co-Owner  
804 S.W. 50th St.  
Ankeny, IA 50023  
(515) 963-5449

[www.huffakerphoto.com](http://www.huffakerphoto.com)

Best of both worlds: Huffaker Photography, LLC, combines innovative techniques and artistic eye to bring fresh, exciting perspective. They specialize in bringing expression and personality to photographic portraits.

Significant events, milestones and memories worth capturing don't stop happening just because the economy isn't what it was. However, it does mean that if it's important to you to turn those moments into keepsakes, you need to find a photographer who will create something special.

While focusing on what Clint Huffaker calls "candid art," he also finds that there is great value in borrowing from techniques used in commercial photography. By bringing a unique combination of passion and technical expertise to their photography, Huffaker feels that he and his wife and fellow photographer, Christie, definitely "get the picture."

Photographic services include weddings; children's, family and executive portraiture; model/actor headshots and corporate photography. They are also among the leading providers of "senior portraits" in the area. In addition, Huffaker Photography offers a full range of graphic design services from brochures and logos to wedding albums, invitations and announcements.



## Sentry Networks, Inc.

Tom Weaver ~ President  
5650 Johnston Dr.  
Johnston, IA 50131  
(888) 878-8854

<http://www.sentry-networks.com>

What does Sentry Networks do? - Email Encryption (secure email).  
How do we do it? - Two ways: as a company-wide managed service (no hardware or software necessary) or through desktop email encryption software for individual PCs. Our solutions work with the email infrastructure already in place.

Compliance? - HIPAA, GLBA, SOX, State Data Privacy Laws

What's our track record? - Our email encryption technology is currently used by over 12 million users and is growing at 60-70,000 users per week.

What type of clients do we serve? - Financial institutions, healthcare organizations, insurance, CPAs and accountants, law firms, municipalities & local governments - any individual or business who needs to exchange private information securely with customers or business partners via email. Clients using our technology?

- Iowa Division of Banking, numerous banks and credit unions in Iowa and across the U.S.

- All the FFIEC regulators (SEC, FDIC, NCUA, OTS, OCC), Wellmark Blue Cross Blue Shield and 29 other 'blues'

- One of three Americans with health insurance are covered by carriers who use ZixCorp's email encryption

## Burke Home Improvement

Sean Burke ~ Proprietor  
314 N.E. 7th St.  
Ankeny, IA 50021  
(515) 778-9350



Hi, my name is Sean Burke and I own and operate Burke Home Improvement in Ankeny. I am registered in the State of Iowa as a general contractor and I am fully insured.

Most of my experience in the last 11 years has mainly been residential, but I have done commercial work. We offer the following services: remodeling (basement, kitchen, bathroom, room/2nd story additions); general repairs (doors, windows, concrete, siding, including siding recalls); painting (interior/exterior); carpentry (rough to finish, custom); garage doors; flooring (wood, tile, vinyl); door and window replacement (patio, french doors, bi folds, egress windows); decks (repair, renovation, refinishing); roofing (tear off, repairs, installation).

BHI operates at minimal cost which allows us to pass savings on to our customers at very reasonable rates. Contact Sean at 515-965-0735 (Home office) or 515-778-9350 (Cell)



## Legislative/County Supervisor Public Forum

The Public Affairs Committee of the Ankeny Area Chamber of Commerce will host a Public Forum on Tuesday, October 28, at 6:30 PM at Northview Middle School with the candidates running for the House of Representatives (Kevin Koester and Matt Pfaltzgraf) and Polk County Supervisor (E.J. Giovannetti and John Scarpino).

The forums will be separate with the house portion from 6:30 PM to 7:30 PM with the supervisor forum from 7:45 PM to 8:45 PM. Doug Beech will be the moderator. The committee will prepare questions, and the audience will have the opportunity to submit questions.

Please check your listing on the Chamber & Des Moines Partnership websites to make sure your business is listed correctly.

[ankeny.org](http://ankeny.org)

[desmoinesmetro.com](http://desmoinesmetro.com)

## Membership Luncheon

### October 22

**Fall Membership Luncheon  
Wednesday, October 22  
Ankeny Golf & Country Club**

Registration and networking begin at 11:30 AM with the buffet lunch at 11:45 AM and program at Noon. Mayor Steve Van Oort will present the program on the "State of the City of Ankeny."

Reservations are required by Friday, October 17. Cost is \$20 in advance, and payment may be made by cash, check or credit card. Cost is \$25 if payment is made at the door. All reservations not kept will be billed.

## save the date



TASTE

*of Ankeny*

**Wednesday, October 22  
Membership Luncheon  
Ankeny Golf & Country Club**

**Saturday, November 1  
TASTE of Ankeny  
Courtyard By Marriott**

**Wednesday, November 19  
Joint Chambers Legislative Luncheon  
Stoney Creek Inn**

**Thursday, December 4  
Christmas Luncheon  
Our Lady's Immaculate Heart Catholic Church**

Please reserve these dates for the Ankeny Area Chamber's events.  
More information regarding these events will be available soon.

## Partnership Perk: Public Policy Engagement



Did you know that as a regional member or investor of the Partnership, you can help develop the Partnership's public policy positions at the regional, state, and federal level? Policies are currently being developed for the 2009 session of the Iowa General Assembly. If you have an issue for the 2009 legislative session that you would like the GPC to consider, please contact Jay Byers, sr. vice president of Government Relations and Public Policy, at [jbyers@desmoinesmetro.com](mailto:jbyers@desmoinesmetro.com). The GPC's State Legislative Policy meetings, all of which will be in the Arthur Davis Conference Room at the Partnership, are as follows:

Thursday, Oct. 2, 3-4:30 p.m.

Thursday, Oct. 9, 3-4:30 p.m.

Thursday, Oct. 23, 3-4:30 p.m.

Thursday, Oct. 30, 3-4:30 p.m.

The GPC will approve its final recommendations for the agenda at the Oct. 30th meeting. The recommendations then will be presented at the Partnership's full board meeting on November 21, for their consideration. To review the recap of the 2008 legislative session, go to [www.desmoinesmetro.com](http://www.desmoinesmetro.com).



# Ribbon Cuttings



## Crossroads Celebration Community

1005 S.E. Trilein  
Ankeny, IA 50021  
Mark Tuttle  
(515) 306-0742

[www.crossroadscelebration.org](http://www.crossroadscelebration.org)



## Absolutely Clean Windows

1402 N.W. Beechwood St.  
Ankeny, IA 50023  
Chad Kovac  
(515) 771-9148

[www.absolutelycleanwindows.com](http://www.absolutelycleanwindows.com)



## The Stadium

1605 S.E. Delaware Ave. Suite C  
Ankeny, IA 50021  
Kelly Sharp  
(515) 963-8608  
[www.thestadiumstore.com](http://www.thestadiumstore.com)

## Waterfront Seafood Market

2414 S.E. Tones Dr.  
Ankeny, IA 50021  
Shawn Hanke  
(515) 963-1940



## Jakes Pub

605 N. Ankeny Blvd.  
Ankeny, IA 50021  
Justin Sykes  
(515) 965-9513



## Fred C. Marsh M.D. Family Medicine

2575 N. Ankeny Blvd.  
Ankeny, IA 50021  
Fred Marsh  
(515) 963-1826



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825 NW 36TH ST. ANKENY, IA  
515.965.1737

## Have an upcoming event?

Send a write-up of any event your business has coming up, and we will put it in our weekly.

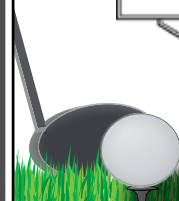
Please send to:  
[chamber@ankeny.org](mailto:chamber@ankeny.org)

## Booking your winter parties



964-4653

[www.briarwoodgolf.com](http://www.briarwoodgolf.com)







**TASTE**

*of Ankeny*

# Experience the TASTE of Ankeny

**Saturday, November 1st, 2008**

**6:00pm-9:00pm**

**Courtyard by the Marriott, Ankeny  
Grand Ballroom**

**Entertainment and Cash Bar from 9:00pm-11:00pm**

**Tickets (\$10) sold at the Ankeny Area Chamber of Commerce  
210 S Ankeny Blvd | Ankeny, IA 50023**



Tickets for TASTE of Ankeny, presented by Northwest Bank, are now on sale at the Ankeny Area Chamber, 210 S Ankeny Boulevard. The cost is \$10.

TASTE of Ankeny is Saturday, **November 1**, from 6 to 9 PM, with entertainment and cash bar from 9 to 11 PM. This Chamber event will be held at the Courtyard by Marriott Ankeny in the Grand Ballroom and feature area food and drink vendors offering a **TASTE** of their signature items to attendees. Everyone is invited to stay for the **entertainment** and **socializing** after the tasting.

Gold sponsors are Albaugh, Inc.; Bandana's Bar-B-Q and Denny Elwell Company. Silver sponsors are Ankeny Press Citizen, Bankers Trust, Briarwood Golf Course, DMACC, Fiscus Diamond Jewelers, Kimberley Development Corporation and Trans Tech Services, Inc.

Get a TASTE of Ankeny and sample food from Ankeny's many restaurants and caterers as well as wines and beers from local distributors and **enjoy music and dancing**.

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**www.ankenysanitation.com**

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Ankeny Friends of the Arts

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Summer, Fall, and Winter/Spring schedules

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Two galleries featuring Iowa artists  
(free and open to the public)

**Yearly Events**  
Ankeny Art Center Festival  
Art and Enrichment Auction  
Santa's North Pole Village Craft Sale

Ankeny Art Center  
1520 SW Ordinance Road  
Ankeny, IA 50023  
(515) 965-0940

**www.ankenyardcenter.com**

CHAMBER Action is published monthly for \$20.00 per year by the Ankeny Area Chamber of Commerce.



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Ankeny, IA 50021

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