

June 2009



# Chamber Action

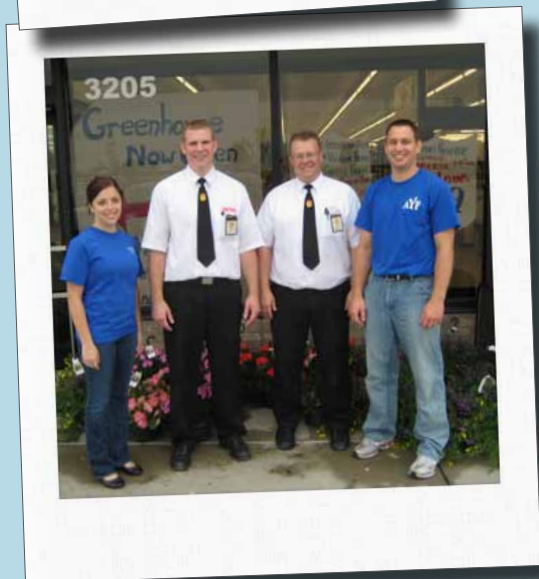
210 S Ankeny Blvd

Ankeny, IA 50023

(515) 964-0685

## AMP

tailgate membership drive



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# ◆ MEMBERSHIP OPPORTUNITIES ◆

## ankeny young professionals

### Chamber Wide Golf Etiquette Social

June 4 @ 5 PM

Ankeny Country Club

Speakers: Chris Nichol & Gabe Glynn

Golf etiquette & using golf to grow your business

### Lunch & Learn

June 9 @ Noon

Simpson College, Ankeny Location

Sponsored by Simpson College

Recreation opportunities around Ankeny

### Ankeny Unplugged

June 12 & 26 from 5 - 8:30 PM

Ankeny Band Shell

feeling young?

[www.ankenyyoungprofessionals.org](http://www.ankenyyoungprofessionals.org)

### Chamber Staff

Julie Cooper

Executive Director

[jcooper@ankeny.org](mailto:jcooper@ankeny.org)

Cindy Fish

Events Coordinator

[cfish@ankeny.org](mailto:cfish@ankeny.org)

Kris Oakie

Membership Coordinator

[koakie@ankeny.org](mailto:koakie@ankeny.org)

Shelley Baugh

Communications Coordinator/IT Specialist

[sbaugh@ankeny.org](mailto:sbaugh@ankeny.org)

Sharlyn Hulling

Office Coordinator

[shulling@ankeny.org](mailto:shulling@ankeny.org)

## Ambassadors' Corner

Presented by



### Ambassador of the Month

Presented by



Joe Miller

Joe Miller is the store director for Hy-Vee Drugstore in Ankeny and Grimes. Hy-Vee Drugstore offers gifts, lottery, postal, cosmetics, dry cleaning by Martinizing, collegiate clothing, pharmacy and much more. We are located at 849 South Ankeny Blvd. For questions or comments, contact Joe Miller at 515-964-2667 or [jmiller@hy-vee.com](mailto:jmiller@hy-vee.com).

To learn more about our ambassadors go to [www.ankeny.org](http://www.ankeny.org)  
Explore Our Committees

### AMBASSADORS' EVENTS

**Thur, June 4 @ 5 PM ~**  
Ambassador Social (Old Chicago)

**Tue, June 23 @ 9 AM - 5 PM ~**  
Ambassador Blitz

**Wed, June 24 @ 11 AM ~**  
Ambassador Committee Mtg

**Wed, June 24 @ 11 AM ~**  
Chamber Orientation Reception

**Wed, June 24 @ 1 PM - 5 PM ~**  
Ambassador Blitz

The mission of the Ambassadors is to be the welcoming arm of the Ankeny Area Chamber of Commerce. Ambassadors are appreciated as they mentor, welcome, guide and enhance the membership opportunities of fellow business managers and owners.

# CHAMBER CALENDAR

## Thur, June 4

5 PM ~ AYP-Chamber Wide Golf Networking  
(Ankeny Golf & Country Club)

## Mon, June 8

Noon ~ Board of Directors Meeting

## Tue, June 9

Noon ~ RC - Ankeny Animal & Avian  
(742 S. Ankeny Blvd.)

Noon ~ AYP Lunch & Learn (Simpson College)

## Wed, June 10

4:30 PM ~ RC - Briarwood Club of Ankeny  
(3405 N.E. Trilein Dr.)

## Thur, June 11

5 PM ~ BAH - Prairie Trail (1802 S.W. State St.)

## Fri, June 12

5 PM ~ Ankeny Unplugged (Ankeny Bandshell)

## Mon, June 15

Noon ~ Public Affairs Committee Meeting

## Wed, June 17

**CHAMBER GOLF OPEN** (7:30 AM & 1:30 PM)

## Thur, June 18

5 PM ~ Regional BAH - Johnston Commons  
(6700 Merle Hay Rd.)

## Tue, June 23

5:30 PM ~ SummerFest Committee Meeting

## Wed, June 24

11 AM ~ Ambassador Committee Meeting  
Noon ~ Chamber Orientation Reception

## Fri, June 26

5 PM ~ Ankeny Unplugged (Ankeny Bandshell)

## Mon, June 29

Noon ~ RC - AAA MN/IA  
(1975 N. Ankeny Blvd., Suite 105)

## Tue, June 30

Noon ~ RC - Handimark (Chamber Office)



**June 11  
5-7**



## DRA Properties Hosts Prairie Trail Business After Hours

Held at:  
1802 S.W. State St.  
(515) 964-9444  
[www.prairietrailankeny.com](http://www.prairietrailankeny.com)

We would like to invite all the Chamber members out to Prairie Trail on Thursday, June 11 from 5 PM to 7 PM. Prairie Trail is a 1,000 acre planned community built on the tradition of Iowa's great neighborhoods. The past year has been full of fantastic growth for the neighborhood, and we would love for you to stop out to our visitor center located at 1802 S.W. State St. to see all the development. Questions? Please call Ashley at 964-9444.



## Legs on Lease

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## Business Spotlight

### Legs On Lease

Janet Freel  
P.O. Box 821  
Ankeny, IA 50021  
(515) 965-7578  
[www.legsonlease.com](http://www.legsonlease.com)

Legs on Lease has been serving the Des Moines metro area for 14 years. Legs On Lease has not only been helping individuals, we have also been serving the business community since 1995.

We offer comprehensive services for business executives, their clients and employees. For management that means Legs On Lease can be a unique recruitment and retention tool that provides progressive benefits to employees and clients alike. Services from Legs On Lease are available on an individual basis, which means services are customized to your specific needs. Use only what you need: nothing more, nothing less. What better way to show your employees that you recognize the challenges of balancing work and personal life? If you are looking for ways to maximize time, impress clients and keep employees invested in your organization, look no further than Legs On Lease.

"We do most anything legal." Here is a sample of the services available to you: errand services, personalized shopping, house cleaning, window washing, home organization, referral services, house sitting, notary, transportation to airport and appointments, gift certificates available and much more.



# Welcome New Members



## Blue Moon Dueling Piano Bar & Restaurant

Doug Vernon ~ Owner  
5485 Mills Civic Pkwy.  
West Des Moines, IA 50266  
(515) 321-4369  
[www.blumoonduelingpianobar.com](http://www.blumoonduelingpianobar.com)

Blue Moon Dueling Piano Bar and Restaurant is a singing, clapping, stomping, dance on the piano, Rock –n- Roll dueling piano show. Centered around audience interaction, two baby grand pianos, and a live drum set, you will rock the night away. And with our full menu, it's part food!...part show!...and adult fun all the time. Open for lunch daily at 11 am and live music nightly Tuesday thru Saturday. Check out our full menu and live entertainment schedule at [www.blumoonduelingpianobar.com](http://www.blumoonduelingpianobar.com).



## Aspen Aire Heating & Cooling

Justin Gibson ~ President  
1650 327th Ln.  
Madrid, IA 50156  
(515) 559-3219

Aspen Aire Inc. is locally owned and operated. The primary goal is making customer satisfaction number 1. We meet this goal by successfully offering total comfort solutions and services no matter what your situation. We offer 24/7 instant service.

We are a full service heating and cooling company. We offer services in new construction, geothermal for new homes or retro fit applications, conventional systems, hybrid systems, generators, radiant in floor heat, duct cleaning, uv lights, humidifiers, furnace and ac service, gas piping, lennox fireplaces, IAQ solutions. If you are finishing your basement and need to add Supply Air runs or Return Air to keep your soon to be finished space completely comfortable we can help.

Whether you are building a new home, need a new furnace or air conditioner, need your furnace or air conditioning serviced, Aspen Aire is here to meet all of your heating and cooling needs. We provide you with the industry's most efficient, highest quality equipment. Excellent product and service will continue to be a trademark of Aspen Aire Inc. Call us today to start living your life in total comfort. For a free estimate call (515) 559-3219.

## The Winning Edge Consulting

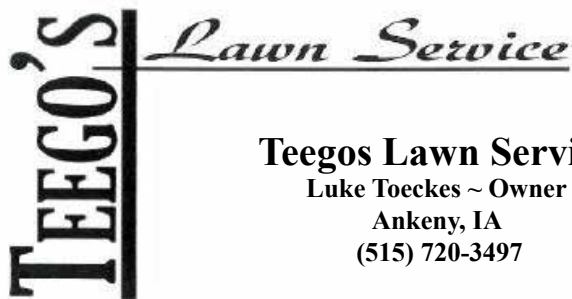
Mark Gillette ~ Owner  
110 S.E. Grant St.  
Ankeny, IA 50021  
(515) 238-7424



As a small business consultant, I draw on more than 25 years of experience in operations management, supply chain management, management information systems and business consulting. I provide the expertise that small businesses need to grow and become more profitable or become profitable for the first time. I can help your business with business planning, pricing for profit, implementing profit and expense controls, positive organizational change (people issues & workflows), reducing operating costs, increasing capacity & through put, supply chain management and succession planning.

For a recent client, I successfully led the turnaround of a manufacturing company that had never previously earned a profit. In the year preceding this project, the company had operated at a loss of (\$369,095.16). I achieved positive cash flow in three weeks and profitability in four weeks by increasing productivity, reducing labor and purchased material costs, reducing scrap and waste and increasing sales by nearly 500 percent. Over the course of the project, I increased on-time delivery from 8 percent to 100 percent. I'll do the tough work for you. Give your business The Winning Edge today!

# Welcome New Members



## Teegos Lawn Service

Luke Toeckes ~ Owner  
Ankeny, IA  
(515) 720-3497

Teego's was established in 2006 as a small business serving the Ankeny area. It has grown to serve the Des Moines metro area. Teego's provides quality lawn maintenance such as mowing, trimming, aeration, dethatching and fertilizing. New this year we have started to rototill gardens. Call for your free estimate.



## The Tavern Restaurant

Mike Feters ~ General Manager  
1755 50th St.  
West Des Moines, IA 50265  
(515) 223-6700  
[www.tavernpizza.com](http://www.tavernpizza.com)

A locally owned, Des Moines area tradition since 1945. In October 1988 the Tavern Pizza Restaurant was purchased by Chuck Celsi, a long time personal friend of John and Mary Rilei. The original restaurant continues to operate in the original location in Valley Junction, West Des Moines along with the Tavern on the go, which the large store at 1755 50th St. in West Des Moines, a third location at 1106 S.W. Army Post Rd. in Des Moines and travels around to all the neighboring city events.

The Tavern is famous for its thin crust pizza, Italian grinder and homemade onion rings. Along with other great Italian food created and made fresh in the Tavern commissary for each of the locations.

A great selection of pasta showcased by the homemade 16 layers lasagna, including homemade ravioli, cheese sticks, giant tenderloins, eggplant dishes, broasted chicken, shrimp scampi and great sandwiches.

We offer wonderful food at reasonable prices in a relaxed atmosphere with excellent customer service.

We also cater, provide corporate delivery and have the facilities to accommodate large groups. Please visit our web site: [www.TavernPizza.com](http://www.TavernPizza.com). Chuck Celsi, your host.



## Coldwell Banker Mid America

### Group Realtors

Kyle Clarkson ~ Realtor  
2425 N. Ankeny Blvd.  
Ankeny, IA 50023  
(515) 224-8660  
[www.coldwellbankermag.com](http://www.coldwellbankermag.com)



## AAA Minnesota/Iowa

Vicky Sass ~ Field Manager  
1975 N. Ankeny Blvd., Suite 105  
Ankeny, IA 50023  
(515) 257-9000

As the largest membership organization with more than 51 million members in the United States and Canada and 778,000 members across the two state region, AAA Minnesota/Iowa provides roadside assistance, emergency and travel services, as well as the insurance and financial products. It is part of The Auto Club Group (ACG), the largest affiliation of AAA clubs in the Midwest, with 4.1 million members in eight states.



## Coldwell Banker Mid America

### Group Realtors

Tammy Todd ~ Realtor  
2425 N. Ankeny Blvd.  
Ankeny, IA 50023  
(515) 224-8660  
[www.coldwellbankermag.com](http://www.coldwellbankermag.com)



## Ymker Building, LLC

Micah Taintor  
3108 N.W. 15th St.  
Ankeny, IA 50023  
(515) 963-0159  
[www.ymkerbuilding.com](http://www.ymkerbuilding.com)

Ymker Building helps people in medical fields obtain new offices. More than 100 independent doctors, including dentists, chiropractors and eye doctors, have used us for their offices. Let us manage the design, site locating, municipal approvals, financing, construction, etc., so you can focus on your practice...and then obtain a turnkey building that helps you better serve your patients and increase production. At the same time, we'll put you on a fast track to ownership of the building, so you can pay rent to yourself. Call Ymker Building if you're interested in turning your dream office into reality.

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*Waterfront Seafood Restaurant ~ AM*

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*LaBounty Family Chiropractic ~ AM*

*Yankee Clipper ~ PM*

*Snyder & Associates ~ AM/PM*

*Putting Contest: Planet Beach Tanning Spa ~ AM*

*Elite Home Mortgage ~ PM*

## FAIRWAY:

*Wig & Pen Pizza Pub ~ AM/PM*

*Bartlett & West ~ AM*

*Donaghy Kempton Insurors ~ PM*

*JMT Trucking ~ PM*



# Ribbon Cuttings



## Cazador Mexican Restaurant

Jesus Rodriguez  
103 N.E. Delaware Ave.  
Ankeny, IA 50021  
(515) 963-0486



## Benchmark Construction, LLC

1625 S.W. White Birch Cir.  
Ankeny, IA 50023  
(515) 240-7022  
[benchmarkconstructionllc.building.officelive.com](http://benchmarkconstructionllc.building.officelive.com)



## Dogwood Grooming & Spa

629 S. Ankeny Blvd.  
Ankeny, IA 50023  
(515) 964-3059  
[www.dogwoodgroomingandspa.com](http://www.dogwoodgroomingandspa.com)



## CINTAS - The Service Professionals

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Grimes, IA 50111  
(515) 265-8777  
[www.cintas.com](http://www.cintas.com)



## Edward Jones Investments - Michael J. Mathis

2575 N. Ankeny Blvd., Suite 217  
Ankeny, IA 50023  
(515) 965-7582  
[www.edwardjones.com](http://www.edwardjones.com)



Presenting Sponsor



# July 9-12

This is the forth year SummerFest is brought to you by the Ankeny Area Chamber of Commerce, with support from the City of Ankeny, the Ankeny Community School District, the Ankeny Jaycees and community volunteers.

New this year is the SummerFest guide book. Which will include Miss 16 contestants, event schedule, SummerFest information and sponsor recognition for this year's event. They will be distributed in the Ankeny Register/Press Citizen on July 7. Additional copies will be available at the SummerFest Information Booth and at the Chamber (210 S Ankeny Blvd.)

For complete SummerFest details, please visit  
[www.ankenysummerfest.org](http://www.ankenysummerfest.org)

## *June 12, June 26 & August 7*

Ankeny Unplugged is a collaborative effort between the Ankeny Parks and Recreation Department, the Ankeny Jaycees and the Ankeny Young Professionals. Each event is held at the band shell from 5-8:30 PM.

**June 12 - SNAFU**

**June 26 - UDEEGA**

**August 7 - Standing Hampton**



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**Have an upcoming event?**

Send a write-up of any event your business has coming up and we will put it in our weekly.

Please send to: [chamber@ankeny.org](mailto:chamber@ankeny.org)

Chamber Action is published monthly for \$20.00 per year by the Ankeny Area Chamber of Commerce.



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