

October 2009



# Chamber Action

210 S Ankeny Blvd

Ankeny, IA 50023

(515) 964-0685

ankeny *business*  
**EXPO!**

**SHOP** ankeny!  
Presenting Sponsor

**LIVE** ankeny! **LOVE** ankeny!



**Best Crowd Pleaser**

*Signature Massage by Dawn*



**Best Overall Booth**

*Hy-Vee Drugstore*



**Best Give Away**

*Adventure Lighting*



Thank you to the Ankeny Area Chamber vendors and sponsors who participated in and the members who attended the Ankeny Business Expo. Over 200 people enjoyed a fun evening showcasing the advantages of shopping local. Congratulations to the honorable mention winners; Best Crowd Pleaser, *Massage Heights*; Best Overall Booth, *US Bank*; Best Give Away, *Community Choice Credit Union*.

**HyVee®**

410 N. Ankeny Blvd.  
(515) 964-0900

\$4 | \$10  
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Convenience, Care and Counseling.  
See your Hy-Vee pharmacist details.  
Go to [hy-veepharmacy.com](http://hy-veepharmacy.com) for a complete list.

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849 S. Ankeny Blvd.  
(515) 964-2666

# ◆ MEMBERSHIP OPPORTUNITIES ◆

## Ankeny young professionals

### After Hours Social

October 6 @ 5 PM

Yankee Clipper

Sponsored by Marquis Builders

### Lunch & Learn

October 13 @ Noon

Simpson College

Sponsored by Simpson College

### AYP ~ Chamber Wide: High School Reunion

October 29 @ 6 PM

Ankeny Golf and Country Club

Sponsored by Ankeny Register & Press Citizen

C'mon you know high school days were the best days of your life, right?

Dress like your high school era...or your favorite.

Prizes for best costume...vote for class awards...play MASH boards...and much more!

Entertainment provided by AllSounds Mobile Entertainment.

RSVP by October 20th (\$20) at [www.ankeny.org](http://www.ankeny.org)

feeling young?

[www.ankenyyoungprofessionals.org](http://www.ankenyyoungprofessionals.org)

### Chamber Staff

Julie Cooper

Executive Director

[jcooper@ankeny.org](mailto:jcooper@ankeny.org)

Cindy Fish

Events Coordinator

[cfish@ankeny.org](mailto:cfish@ankeny.org)

Kris Oakie

Membership Coordinator

[koakie@ankeny.org](mailto:koakie@ankeny.org)

Shelley Baugh

Communications Coordinator/IT Specialist

[sbaugh@ankeny.org](mailto:sbaugh@ankeny.org)

Sharlyn Hullung

Office Coordinator

[shullung@ankeny.org](mailto:shullung@ankeny.org)

## Ambassadors' Corner

Presented by



### Ambassador of the Month

Presented by



Linda  
Johnson-Lundquist

Linda A. Johnson-Lundquist is co-founder of IEA Wealth Management, LLC, an independent securities and investments firm. She is also co-founder of BrokerStreet Insurance Services, LLC, offering life, health and long term care insurance to individuals as well as businesses. Both firms house together at 519 SW 3rd Street in Uptown Ankeny. Linda may be contacted at 515-965-8585 or [linda.jlundquist@lpl.com](mailto:linda.jlundquist@lpl.com). Visit our website at [www.ieawealth.com](http://www.ieawealth.com).

To learn more about our ambassadors go to [www.ankeny.org](http://www.ankeny.org)

The mission of the Ambassadors is to be the welcoming arm of the Ankeny Area Chamber of Commerce. Ambassadors are appreciated as they mentor, welcome, guide and enhance the membership opportunities of fellow business managers and owners.

### AMBASSADORS' EVENTS

#### Wed, October 7

4:30 PM ~ RC - Physiotherapy Associates  
(309 N. Ankeny Blvd.)

#### Thur, October 8

5 PM ~ BAH - Valley Bank (210 N.E. Delaware Ave.)

#### Wed, October 14

4 PM ~ Ambassador Committee Meeting  
4:45 PM ~ Chamber Orientation Reception

#### Thur, October 15

5 PM ~ Regional BAH - Indianola Chamber

#### Tue, October 20

Noon ~ RC - Radiology Associates (1105 N. Ankeny Blvd.)

#### Mon, October 26

4:30 PM ~ RC - Alpha Womens Center  
(406 S.W. School St., Room 206)

#### Tue, October 27

4:30 PM ~ RC - Exec 1 Aviation  
(3700 S.E. Convenience Blvd.)

# CHAMBER CALENDAR

## Mon, October 5

Noon ~ **Executive Board Meeting**

4 PM ~ **Education Committee Meeting**

## Tue, October 6

5 PM ~ **AYP After Work Connect Event**

(Yankee Clipper)

## Wed, October 7

4:30 PM ~ **RC - Physiotherapy Associates**

(309 N. Ankeny Blvd.)

## Thur, October 8

5 PM ~ **BAH - Valley Bank**

(210 N.E. Delaware Ave.)

## Mon, October 12

Noon ~ **Board of Directors Meeting**

## Wed, October 14

9 AM ~ **Ambassador Blitz**

4 PM ~ **Ambassador Committee Meeting**

4:45 PM ~ **Chamber Orientation Reception**

## Thur, October 15

Noon ~ **Christmas Luncheon  
Committee Meeting**

4 PM ~ **Project Fresh Start Meeting**

(Neveln Center)

5 PM ~ **Regional BAH - Indianola Chamber**

## Mon, October 19

Noon ~ **Public Affairs Committee Meeting**

4:30 PM ~ **TASTE of Ankeny Meeting**

## Tue, October 20

Noon ~ **RC - Radiology Associates**

(1105 N. Ankeny Blvd.)

## Wed, October 21

Noon ~ **Fall Membership Luncheon**

(Ankeny Golf & Country Club)

## Mon, October 26

4:30 PM ~ **RC - Alpha Womens Center**

(406 S.W. School St., Room 206)

## Tue, October 27

4:30 PM ~ **RC - Exec 1 Aviation**

(3700 S.E. Convenience Blvd.)



**October 8  
5 - 7 PM**

## Valley Bank

Jeff Damman ~ Market President

210 N.E. Delaware Ave.

Ankeny, IA 50021

(515) 964-5626

www.valleyb.com

Valley Bank is a full service banking institution offering a full array of services to fit into everyone's daily banking needs. Our mission statement is: We lead with speed to deliver extraordinary service to our clients. We are known for great and personalized attention to each and every client. We have several different locations in Metro. We are very involved in helping all of our clients grow their businesses, buy their homes and achieve their financial goals. Being part of Ankeny, we are actively involved in the community, where we consistently strive for new ways to help our community grow.

From our free checking to our investors choice, interest checking and preferred money market, Valley Bank offers a wide variety of accounts that will meet the needs of any customer. Features like internet banking, telephone banking, bill payer, and privileged status debit/ATM cards only sweeten the deal. Valley Bank is FDIC insured.

**Please come and join us for Business After Hours on  
Thursday, October 8th, 2009 from 5 to 7 PM.  
Theme: The Iowa Barnstormers Football**



**TOYOTA  
OF DES MOINES**

**Business  
Spotlight**

**Toyota Scion of Des Moines**

Steven Luebke ~ General Manager

4475 Merle Hay Rd., Des Moines, IA 50310

(515) 276-4911

www.toyotadm.com

Toyota of Des Moines is Iowa's largest automobile dealer for all brands in Iowa. For three years in a row we have received Toyota's highest honor a Toyota dealer can receive, a spot on Toyota's President's Cabinet set aside for just the top 12 dealers nationally. Come see us today. Our address is 4475 Merle Hay Rd. Des Moines, Iowa 50310 or call us at 1-800-201-1741.



# Welcome New Members



**Edge Commercial**  
Ward Phifer ~ Partner  
2910 Westown Pkwy., Suite 302  
West Des Moines, IA 50266  
(515) 221-1660

Edge Commercial is a full-service commercial general contracting and construction management firm based in West Des Moines. Our services include: general contractor, construction management, pre-construction, design build, build to suit and tenant improvements. Our building experience includes office, retail, mixed use, hospitality, healthcare, multi-family, assisted living and industrial.



**Des Moines Area Quality Assurance Association (DAQAA)**  
Robert Dickerson  
West Des Moines, IA 50266  
(515) 556-3886

The mission of the Des Moines Area Quality Assurance Association (DAQAA) is to be a network of Quality Assurance (QA) professionals sharing best practices, processes and methods in the QA information technology disciplines. DAQAA will facilitate the exchange of knowledge, new ideas and techniques for the purpose of educating its members. DAQAA will hold meetings on the second Wednesday of each month to discuss relevant topics in QA and testing. For only \$25 annual dues, you will have access to: opportunities for networking with other professionals in the area; cost-effective training programs offered monthly on a variety of topics; get help gaining your QA certifications and meet others in the area to establish study groups. Join DAQAA at their Kick-Off Event on Wednesday, October 14th at 3 PM at the Urbandale Public Library, Conference Rooms A & B. The kick-off event is free for all attendees! Join DAQAA at their October kick-off event and attend the November and December meetings for free! Your RSVP at the DAQAA website is greatly appreciated, but is not required to attend.

## Stork 1 Designs

Eric Riedinger ~ Owner  
110 S.W. School St., Apt. 2  
Ankeny, IA 50023  
(515) 333-3606  
[www.storkdelivery.com](http://www.storkdelivery.com)



This is Ankeny's newest franchise, that specializes in lawn art. We currently serve Polk, Story, Warren and Dallas counties. These signs work great for new births, children, graduates, weddings and over the hill celebrations. We also offer pink flamingos, air dancers, a full adult stork mascot and DJ services. "We didn't reinvent the wheel; we just put spinners on it!" Contact us at [ericriedinger@gmail.com](mailto:ericriedinger@gmail.com), (515) 333-3606 or [www.storkdelivery.com](http://www.storkdelivery.com).



**Highland Memory Gardens Cemetery**  
Bob Canady ~ General Manager  
One N.E. 60th Ave.  
Des Moines, IA 50313  
(515) 289-2230

Highland Memory Gardens, well known in our community for its Tower of Memories and the dramatic perennial flower gardens, is one of the first "Memorial Park" style cemeteries in the US, featuring ground-level memorials giving the appearance of a park-like setting. Founded in 1929, Highland Memory Gardens is lot-owner owned and operated with twenty-one uniquely designed burial gardens for both traditional and cremation burials. Specializing in preplanning, we offer burial spaces and package programs including burial vaults and bronze-on-granite memorials. Business hours are 8 AM to 4:30 PM, Monday through Friday. We're located one mile north of I-35/I-80 on 2nd Avenue. Feel free to stop by or call for a tour.



**Prudential First Realty**  
Sandy Annett  
1802 S.E. Delaware, Suite 104  
Ankeny, IA 50021  
(515) 453-7793  
[www.firstrealtyhomes.com](http://www.firstrealtyhomes.com)

## Discount Opportunities!



Go to [www.ankeny.org](http://www.ankeny.org) to see all the discounts available to you... just for being a Chamber member.

# Welcome New Members



## Fitness World Ankeny

Denise Johnson ~ Owner

116 S.E. Lorenz, Ankeny, IA 50021

(515) 963-7676

[www.fitnessworldwest.com](http://www.fitnessworldwest.com)

Fitness World Ankeny is the latest addition to the Fitness World Clubs, which have been locally owned and operated since 1986. We are a full-service workout facility offering many unique benefits including free fitness testing with a personal trainer, child care, tanning and massage therapy. Our facility is located across from DMACC and behind Wig and Pen on S.E. Lorenz Dr. Fitness World is committed to the Ankeny location and as such we have made numerous upgrades in recent months to this facility. The treadmills are brand new and each has a personal TV featuring 78 channels. New weight machines, flooring and lighting are among the other upgrades made to improve your fitness experience. In the coming months we will also be open 24/7 so that you can exercise on your schedule.

If treadmills and weights aren't for you, then we invite you to try one of our many fitness classes. We offer numerous classes throughout the day and there is no additional charge to attend. All group fitness classes are included in the price of membership, so you are free to attend as many classes as you want! When you join

Fitness World Ankeny you join the family of clubs, which means you can elect to utilize our other metro locations in West Des Moines, Downtown, East Des Moines and Urbandale. So come check us out and see all the improvements we're making to ensure that you have a supportive, comfortable and positive atmosphere in which to exercise.



## Alpha Womens Center

Linda Albertson ~ Executive Director

406 SW School St., Room 206

Ankeny, IA 50023

(515) 965-7885

[www.awcdesmoines.org](http://www.awcdesmoines.org)

Alpha Women's Center offers free pregnancy tests, information and support for pregnant young women through their prenatal and parenting classes and referrals to other community services. We also have a well stocked baby closet for babies up through size 2T. Everyone is welcome and all services are free. The office is open Monday and Wednesday from 10 AM to 6 PM. It is located in Room 206 in the Neveln Center.



## Oetken

### Law Firm, Inc.

Tonya Oetken ~ Owner

4110 N.E. Trilein Dr.

Ankeny, IA 50021

(515) 964-4366

Do you need experienced legal assistance with family law, personal injury, wills or workers' compensation? If so, Oetken Law Firm, Inc. can help. Attorney Oetken has experience specializing in the area of workers' compensation. Representing individuals, families, and businesses in the Ankeny area, we make sure our clients have the information they need to make informed legal choices. Oetken Law Firm, Inc. moved to the Ankeny area in 2008 and is excited to be involved in the community. Oetken Law Firm, Inc. is open during normal business hours by appointment only. We also offer evening and weekend appointments for your convenience. To schedule your free initial consultation, please call or email us today. We are always here to serve you. Attorney Oetken will come to you.



## Tires Plus

Tom Spencer ~ Store Manager

310 N.E. Delaware

Ankeny, IA 50021

(515) 963-4040

[www.tiresplus.com](http://www.tiresplus.com)

The Ankeny Tires Plus has recently changed ownership and we are excited to offer expanded services and hours to the Ankeny community. Our new hours are 7 AM to 8 PM Monday-Friday, 7 AM to 6 PM on Saturday, and 9 AM to 5 PM on Sunday. We employ ASE certified technicians and have the diagnostic equipment to handle all areas of vehicle service, maintenance and repair and back it up with a nationwide warranty. We have in stock over 1200 tires in most sizes and many popular brands. We offer comprehensive maintenance and service, including oil changes, all fluid flushes (transmission, coolant, fuel system, brake fluid, etc.), brakes, steering and suspension services, alignments, tune-ups, batteries, starters, alternators, AC service and much more.





LEARN MORE ABOUT ANKENY YOUNG PROFESSIONALS AND MEET  
AND MINGLE WITH OTHER ANKENY AREA CHAMBER MEMBERS AT:

# HIGH SCHOOL REUNION

**6:00-6:30 Networking**  
**6:30 Dinner**  
Entertainment to follow

Before October 20th: **\$20**

After October 20th  
or at the door: **\$25**

Dance & Music  
Provided By:  
AllSounds Mobile  
Entertainment

PRESENTED BY:

**ANKENY Register &  
PRESS CITIZEN**

**Ankeny Golf & Country Club**  
**October 29th**  
**6:00-9:00PM**

**DETAILS & REGISTRATION  
AT ANKENY.ORG**



## City Council Public Forum

Get to know the candidates running for the Ankeny City Council. The Public Affairs Committee of the Ankeny Area Chamber of Commerce will host a Public Forum on

**Thursday, October 22**

**7 PM**

**Ankeny City Hall**

The committee will prepare questions, and the audience will have the opportunity to submit questions.

Presented by the  
**Ankeny Register & Press Citizen**

## Ribbon Cuttings



### Tires Plus

310 N.E. Delaware  
Ankeny, IA 50021  
(515) 963-4040  
[www.tiresplus.com](http://www.tiresplus.com)



### Stork 1 Designs

110 S.W. School St., Apt. 2  
Ankeny, IA 50023  
(515) 333-3606  
[www.storkdelivery.com](http://www.storkdelivery.com)

# Fall Chamber Membership Luncheon

Presenting Sponsor ~  
Ankeny Regsiter & Press Citizen

## “The Greater Des Moines Partnership’s Role in the Ankeny Area Chamber & Business Community”

presented by The Greater Des Moines Partnership Staff

Wednesday, October 21 @ 11:30 AM  
Ankeny Golf and Country Club

11:30 ~ Registration/Networking

11:45 ~ Lunch/Program

*Reservations required online  
by Friday, October 16*

**Cost \$20**

Payments may be made by cash,  
check or credit card.

*All reservations not kept will be billed.*

*Cost is \$25 after October 16 ~ by phone or walk-in only.*

## Benefits of Campaign Volunteering

Are you interested in improving your sales and presentation skills, becoming more knowledgeable about the work of the Chamber, want to meet others in the business and community all while being rewarded in cash incentives and having fun? The Total Resource Campaign can provide all of that and more.

We are looking for volunteers for our 2010 TRC. This is a seven-week campaign to attract new members and secure business sponsors for Chamber programs, events, electronic media and publications.

Our Chamber has always been about bringing businesses together to make our region stronger for commerce and families. Through the campaign you'll grow professionally, expand your contacts and help the Chamber stay vital for years to come.

If you are interested in volunteering please contact the Chamber at 964-0685.



## save the date

### Christmas Luncheon

Thursday, December 10  
11 AM - 1 PM

Our Lady's Immaculate  
Heart Catholic Church

Please reserve the date for this  
Ankeny Area Chamber's event.  
More information will be available soon.

## Regional Business After Hours



*Community  
State Bank*





# Experience the TASTE of Ankeny

Local Cuisine and Beverages



presented by

**First Federal  
Savings Bank**  
OF IOWA

# TASTE

# of Ankeny

**Saturday, November 14th**

**6 - 9 pm**

**Courtyard by Marriott, Ankeny**

Tickets on sale mid-October  
Tickets (\$15 in advance) (\$20 at door - limited availability)  
sold at the Ankeny Area Chamber of Commerce  
210 S Ankeny Blvd, Ankeny, IA 50023  
online at [ankeny.org](http://ankeny.org)



## Come enjoy the TASTES of:

**Bandana's Bar-B-Q**  
**Buffalo Wild Wings**  
**Chips Restaurant**  
**Iowa Beverage Systems, Inc.**  
**Leaning Tower of Pizza**  
**Noodle Zoo**  
**Okoboji Grill of Ankeny, Inc.**  
**Panchero's Mexican Grill**  
**Spirit Boulevard**  
**Tastefully Simple**  
**US Coffee & Tea Company**  
**Village Inn**  
**Waterfront Seafood Market**  
**Hy-Vee Drugstore**  
**Tasteful Diners/Tasteful Catering**  
**Hy-Vee Food Store**  
**Doll Distributing**  
**Iowa Soybean Association**  
**Biondi's Italian Grill**  
**Courtyard by Marriott**  
**Cafe Diem**  
**Wig & Pen**  
**and more to come!!!**

**ALBAUGH, INC.**



**Ankeny Register & Press Citizen**  
**Ankeny Dental Arts**  
**Briarwood Club of Ankeny**  
**LaMarca & Landry, P.C.**

## FREE Estimates

- Lawn Treatments
- Landscaping
- Sprinkler Systems
- Mowing

**SATISFACTION  
GUARANTEED**

**A+ LAWN & LANDSCAPE**  
Quality Service  
Affordable Price



**289-2020**

**[www.apluslawn.com](http://www.apluslawn.com)**

## Have an upcoming event?

Send a write-up of any event your business has coming up, and we will put it in our weekly and on the community calendar on our website.

Please send to: [chamber@ankeny.org](mailto:chamber@ankeny.org)