

December 2009



Chamber Action

210 S Ankeny Blvd

Ankeny, IA 50023

(515) 964-0685



Presenting Sponsor

First Federal
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OF IOWA



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Go to hy-veepharmacy.com for a complete list.

HyVee
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(515) 964-2666

◆ MEMBERSHIP OPPORTUNITIES ◆

Ankeny young professionals

Lunch & Learn

December 15 @ 5 PM

Outback Steakhouse

Sponsored by Planet Beach Tanning Spa

Lunch & Learn

December 16 @ Noon

Ankeny Fire Department

Sponsored by HyVee Drugstore

Special Thanks to Micah Taintor!

Micah Taintor has been the AYP chair for two years and has done a terrific job of representing both AYP and the Chamber as an Ambassador. We would like to thank him for his time and efforts in assisting in making these committees a success.

feeling young?

www.ankenyyoungprofessionals.org



Chamber Staff

Julie Cooper
Executive Director
jcooper@ankeny.org

Cindy Fish
Events Coordinator
cfish@ankeny.org

Kris Oakie
Membership Coordinator
koakie@ankeny.org

Shelley Baugh
Communications Coordinator/IT Specialist
sbaugh@ankeny.org

Sharlyn Hulling
Office Coordinator
shulling@ankeny.org

Ambassadors' Corner

Presented by



Ambassador of the Month

Presented by



Todd Wehr

Todd Wehr, AIA is architectural group leader at Shive-Hattery Architects and Engineers in West Des Moines. Todd has lived in Ankeny since 2001 and has been involved with the Chamber for the past four years.

To learn more about our ambassadors go to www.ankeny.org

AMBASSADORS' EVENTS

Tue, December 8

Noon ~ RC - AllSounds Mobile Entertainment
(Chamber Office) - CANCELLED

Mon, December 14

4:30 PM ~ RC - Ankeny Music Center
(637 S. Ankeny Blvd.)

Wed, December 16

4 PM ~ Ambassador Committee Meeting

Thur, December 17

5 PM ~ Regional BAH ~ Urbandale

Thur, January 7

5 PM ~ Ambassador Social Hour

The mission of the Ambassadors is to be the welcoming arm of the Ankeny Area Chamber of Commerce. Ambassadors are appreciated as they mentor, welcome, guide and enhance the membership opportunities of fellow business managers and owners.

CHAMBER CALENDAR

Thur, December 10

11 AM - 1 PM

~ **Christmas Luncheon**

(Our Lady's Immaculate Heart Catholic Church)

Mon, December 14

Noon ~ **Board of Directors Meeting**

4:30 PM ~ **RC - Ankeny Music Center**

(637 S. Ankeny Blvd.)

Wed, December 16

4 PM ~ **Ambassador Committee Meeting**

Thur, December 17

5 PM ~ **Regional BAH ~ Urbandale**

(3901 121st St.)

Thur, December 24 & Fri, December 25

CHAMBER CLOSED - Happy Holiday's

Fri, January 1

CHAMBER CLOSED - Happy New Year

Mon, January 4

Noon ~ **Executive Board Meeting**

Mon, January 4

Noon ~ **B2B Committee Meeting**

Thur, January 7

8:30 AM ~ **B2B Forum** (Ankeny Golf & Country Club)

5 PM ~ **Ambassador Social Hour**

Mon, January 11

Noon ~ **Board of Directors Meeting**

Wed, January 13

11 AM ~ **Ambassador Committee**

Meeting

Noon ~ **Chamber Orientation Reception**

save the date



**Business2Business
Forum**

Thursday, January 7

8:30 AM - 1 PM

Ankeny Golf & Country Club



**Annual Dinner
Celebration**

Thursday, February 11

Courtyard by Marriott, Ankeny

Please reserve these dates for these Ankeny Area Chamber's events.
More information will be available soon.



**Business
Spotlight**

Treasure House

Marla Earp

721 N. Ankeny Blvd.

Ankeny, IA 50023

(515) 964-0600

www.treasurehousegifts.net

Let Treasure House help you get your house ready for the holidays. We have an experienced staff available for your decorating needs and to assist you in gift buying. Sit back with a cup of coffee while we do your gift wrapping, complementary. We feature so many collections including Byer's Choice Figurines, Beijo purses, Out of My Mind Designs and Ne'Qwa Art, which are hand painted ornaments painted from the inside out. Let us make your holiday shopping full of fun and relaxation. Seriously, we have something for everyone on your list. Customer service is #1 with us. We even have extended holiday hours!

Mon-Thurs 10-8, Friday 10-8, Sat 10-5 and Sun 12-4

Welcome New Members



Hunziker & Associates

Bill Brooks
914 S.E. Peterson Dr.
Ankeny, IA 50021
(515) 339-6730
ames.hunzikerrealty.com



Adstringo, LLC

Gabriel Glynn
1030 N.E. Hyacinth Ln.
Ankeny, IA 50021
(515) 480-1809
www.adstringoconsulting.com

Adstringo, Latin for “to bring together,” helps bring businesses closer than ever to their clients with the use of social media and web marketing. At Adstringo we make social media like Twitter, Facebook and YouTube a fun and efficient way for your clients to communicate with your company and enhance brand loyalty. Our simple pricing structure includes web development/integration, graphic design, training, strategy building and much more! Let Adstringo “expand your online brand.”

Decidedly Different.®



West Bank

Adisa Alibasic
2440 E. Euclid Ave.
Des Moines, IA 50317
(515) 222-2300
www.westbankiowa.com

West Bank provides lending, deposit and trust services for individual and businesses. We have 10 full-service banking locations in Des Moines, Iowa City and Coralville, Iowa. West Bank offers competitive personal and commercial banking products and is committed to providing top-notch customer service. Complete asset management and investment advisory services are available through our affiliate, WB Capital Management Inc. West Bank places a high priority on community service and is actively involved with many civic and community projects in the greater Des Moines, Iowa City and Coralville area.



Ankeny Music Center

Glenn Gustafson
637 S. Ankeny Blvd.
Ankeny, IA 50021
(515) 963-1818

Ankeny Music Center started out in a small room store in the old Ankeny business district six years ago. We held a prominent spot in front of Super Target for five years. The music center is now at our NEW LARGER location just north of Benchwarmers Bar and Grill and few doors down from Strawberry Patch at 637 South Ankeny Blvd.

Ankeny Music Center is the city's oldest, finest and most cost effective place for music lessons, band repairs, guitars, amplifiers and school music supplies. The music center uses the most modern music teaching techniques that make our lessons fun and easy. We always have several in-house teachers ready to teach guitar, bass guitar, drums, mandolin, banjo, fiddle, piano and keyboard. We never charge an annual fee for our music lessons. We believe in doing private one-on-one lessons for all ages. We always give multi-lesson discounts for four or more lesson signups. The Music Center has been voted several times as “Ankeny's Best” by the Press Citizen and the people of Ankeny. Ankeny Music Center is locally owned and operated by musicians that know and understand the needs of beginning musicians and the seasoned professional. The music center is Ankeny's premiere full line music center offering major brands at deep discounts.

For more information please visit www.AnkenyMusicCenter.com or call 963-1818!

Welcome New Members



Schaal Heating & Cooling

DuWayne McDaniel

2701 6th Ave., Des Moines, IA 50313

(515) 288-3631 ~ www.callschaalyaall.com

It's a tradition which goes back to the 1940s when Delmar Schaal established the Schaal Furnace Company. This was his promise: "A business succeeds by keeping customers satisfied." So customer satisfaction affected every business decision he made.

Maintaining customer satisfaction continued to influence management decisions, and this promise was not forgotten when Wendell Fouche acquired the company and assumed the presidency in 1980.

Customer satisfaction is still our primary concern. Now, Roger Fouche is the new generation's team leader who knows that keeping up with the times and technology is in the best interest of our loyal customer. We are STILL committed to total customer satisfaction in all that we do.



All Star Fence & Deck

Tim Simpkins

1080 N.E. 18th St.

Ankeny, IA 50021

(515) 964-3757

www.allstarfencedeck.com

Allstar Fence and Deck is an Iowa based company serving the Central Iowa area. We specialize in the installation of quality wood, chain link and ornamental steel fences for residential and commercial customers. In addition, Allstar Fence and Deck builds custom decks. Most jobs are completed in three to five days, and we are fully insured for your protection.

A fence can increase the value of your property - It's a known fact. An attractive fence adds value to your property. It can be the finishing touch that makes your property more desirable and valued not only to yourself but also to a prospective buyer...and to the entire neighborhood.

Bra Doctor 911



Bra Doctor 911 / EBW

Pepper Ricci

2501 S.E. Tones Dr., Suite 500

Ankeny, IA 50021

(515) 202-6124

myessentialbodywear.com/pepper

We will revolutionize the way women purchase bodywear by continually expanding the areas of our direct sales distribution. We will strive to develop both an understanding on what proper fitting bodywear can do for personal image and to build life long customer relationships. We will be known for enhancing the quality of life for all women by helping them to sustain good physical health and preserve their self-esteem. We will be committed to offering an entrepreneurial opportunity that is both profitable and personally rewarding to those who believe in Essential Bodywear's principles and beliefs. We will continue to offer recognition, education, high compensation and support to assist our EBW representatives in achieving their vision of success.



Per Mar Security

Chris Brooks

720 E. 2nd St.

Des Moines, IA 50309

(515) 244-5660

www.permarsecurity.com

Per Mar Security Services is your full-service total security solution provider. Since 1953 Per Mar has been providing the services our customers need to meet their unique requirements; our trained professionals make the Per Mar difference. Let Per Mar help you maximize your security dollars. Honesty, integrity, commitment to excellence and total commitment to our customers is how we built our business. We get and keep our customers the old-fashioned way...by providing the services they want!



Smashburger
 2010 S.E. Delaware Ave., Suite 222
 Ankeny, IA 50021
 (515) 963-5100
www.smashburger.com

Ribbon Cuttings



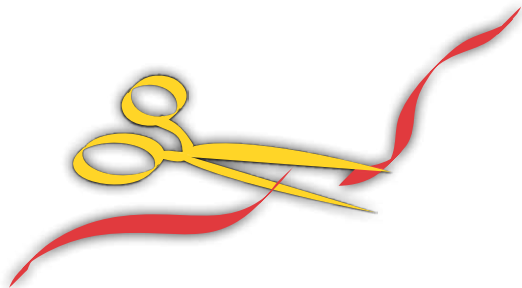
La La Handbags
 2010 S.E. Delaware, Suite 234
 Ankeny, IA 50021
 (515) 964-1994
www.lalahandbags4u.com



The Classy Closet
 639 S. Ankeny Blvd.
 Ankeny, IA 50021
 (515) 210-1438
www.theclassycloset.vpweb.com



Ankeny Dental Arts
 1210 N.W. 18th St. Suite 140
 Ankeny, IA 50023
 (515) 964-5700
www.ankenydentalarts.com



Discount Opportunities!

Go to www.ankeny.org
to see all the discounts available to you...
just for being a Chamber member.



Nominations Open for Chamber Awards

Nomination forms for 2009 Outstanding Citizen & Small Business Person of the Year are enclosed with this newsletter. The winner will be recognized at the Annual Dinner Celebration on Thursday, February 11. Also enclosed is the ballot for four new members for the board of directors. Ambassador of the Year, will also be recognized.



The calendar year at the Ankeny Area Chamber of Commerce has gone by so quickly. My tenure as president will come to a close this month, and I will be passing the proverbial gavel to Brad Botos of Liberty Bank as the 2010 president. As I look over the past year, I am pleased with the progress we have made toward our goals for this year. The Ankeny Area Chamber has grown and is a strong vital organization with nearly 750 members. Despite the depressed economic conditions throughout the nation, this organization remained optimistic, positive and thriving in 2009. This is possible through the dedication and efforts of the members of the Ankeny Area Chamber of Commerce. The business community's strength and vitality are to be commended, and this has allowed me to serve proudly as your 2009 president. Leading the board of directors as we progressed on our goals of increased involvement, exploring a Business Resource Center, enhancing SummerFest and holding a successful resource campaign during 2009 was a pleasure. The board of directors and membership also held many successful events throughout the year which highlighted Ankeny area businesses and gave opportunity for business members to network, grow and prosper. The 2010 year will bring many additional opportunities for the business community to make a difference in our community. I look forward to serving on the Greater Des Moines Partnership Board as your 2010 affiliate chair. I am proud to represent the Ankeny business community and to continue the sense of regionalism that makes this metropolitan area as strong as possible. Thank you to the 2009 board of directors and membership for a successful year.

Mark A. Land

Executive Board

***Mark Land**, President
Snyder & Associates

***Brad Botos**, 1st Vice President
Liberty Bank

***Randy Munson**, 2nd Vice President
Karl Chevrolet

***Gary Lorenz**, Treasurer
Lorenz & Jones Marine Dist.

***Tom Friedman**, Business Services
1st National Bank, Ankeny

Darrin Eilander
American Family Insurance

Deb Finnestad
CrossTrain Fitness

Dr. Ole Olson
Optimal Health Family Chiropractic
Center

Doug Vernon
Blue Moon Dueling Piano Bar &
Restaurant

Mandy Peter
Community State Bank

Kevin Harrington
Leaning Tower of Pizza and
Papa's Pizzeria

Brian Herbal
Edward Jones Investments

Wade Steenhoek
Iowa Leadership Academy

Amanda Kuhn
First American Bank

Joe Miller
Hy-Vee Drugstore

Ned Skinner
U.S. Coffee & Tea Company

Carol Thompson
Community Volunteer

Christmas Luncheon

Thursday, December 10, 2009

Eleven in the morning to One in the afternoon

Our Lady's Immaculate Heart Catholic Church

Presenting Sponsor



NORTHWEST BANK

Commitment you can bank on.

Gold Sponsors



Brought to you by the Ankeny Area Chamber of Commerce

Tickets (\$17) may be purchased at Ankeny Area Chamber of Commerce
210 S Ankeny Blvd • Ankeny, IA 50023
Tickets will not be available at the door.

FREE Estimates

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Affordable Price



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www.apluslawn.com

Have an upcoming event?

Send a write-up of any event your business has coming up, and we will put it in "The Connection" and it will appear on the on the community calendar on our website.

Please submit at www.ankeny.org

NOMINATION FORM

2009 OUTSTANDING CITIZEN

Nominations are being accepted for the 2009 Outstanding Citizen Award presented by the Ankeny Area Chamber of Commerce. This award is to recognize an individual who has made a significant contribution to the improvement of the entire community outside his/her chosen trade or profession.

Ankeny's outstanding citizen is selected by a Chamber committee consisting of representatives from the Chamber and previous award recipients.

Nomination
Deadline:

December 18, 2009

Nominations will not be
accepted after this date.

NOMINEE: _____ TITLE: _____

BUSINESS: _____

ADDRESS: _____ PHONE: _____

Why is this nominee qualified for this award?

NOMINATED BY _____ PHONE _____

*SUBMIT nomination to the Ankeny Area Chamber of Commerce,
PO Box 488, Ankeny, Iowa 50021, or fax to 964-0487.*

The Outstanding Citizen of the Year will be presented at the
Chamber's Annual Dinner Celebration on February 11, 2010.

QUALIFICATIONS:

- A Chamber member business person with at least 20 percent ownership in the business and an active involvement in the management of the business.
- Demonstrated an active involvement in community betterment.

It is important to note that this criteria is only a guideline subject to the interpretation of the selection committee.

This award is selected by a Chamber committee consisting of representatives from the Chamber and previous award recipients.

2009 Small Business Person of the Year

Nominations are being accepted for the Small Business Person of the Year Award presented by the Ankeny Area Chamber of Commerce to recognize the achievements of our community's businesses.

This award is to recognize a business person making a significant contribution in business risk and community involvement.

NOMINEE: _____ TITLE: _____

BUSINESS: _____ BUSINESS PHONE: _____

ADDRESS: _____ HOME PHONE: _____

Why is the nominee qualified for this award?

NOMINATED BY _____ PHONE _____

The Small Business Person of the Year Award will be presented at the
Chamber's Annual Dinner on February 11, 2010.

Submit nomination to Ankeny Area Chamber of Commerce, PO Box 488, Ankeny, Iowa 50021, or fax to 964-0487.

NOMINATION DEADLINE: December 18, 2009
NO NOMINATIONS WILL BE ACCEPTED AFTER THIS DATE.

2010
ANNUAL ELECTION OF DIRECTORS
Single – Slate

The nominating committee has selected the following candidates for election to the Board of Directors of the Ankeny Area Chamber of Commerce.

OFFICIAL BALLOT
Vote for Five

- ☐ Kim Schaaf – Monsanto Company
- ☐ Reggie Eischeid – First Federal Savings Bank of Iowa
- ☐ Bonnie Christiansen – RE/MAX Opportunities, Inc.
- ☐ Beth Saxton – The Lauridsen Group, Inc.
- ☐ James Odson – Iowa Financial Partners

Write in:

According to the By-Laws regarding the election of Board of Directors, the number of Directors to be elected who receive the highest number of votes shall be declared elected. Nominations other than those recommended by the committee may be made by any member in writing to the nomination committee at least thirty days before the election.

Return to the Chamber at Box 488, Ankeny, Iowa 50021 or fax to 515-964-0487.

Ballots are due by January 15, 2010